Dear Friend of Guiding Eyes for the Blind:

At every graduation, our students tell us they believe Guiding Eyes is the best guide dog school in the world. How do we do it? It’s a beautiful combination: we place adorable puppies in the hands of compassionate volunteers alongside dedicated staff with a shared mission: to provide guide dogs for people with vision loss. We are grateful to our dedicated staff and our volunteers for all they do.

Guiding Eyes is all about that special combination of the best dogs and the best people. While the school has been transforming lives since 1954, we believe 2018 and the years ahead will mark a new era of opportunity at Guiding Eyes. Together, we are enabling people who are blind to define their own future with a guide dog at their side.

Our Fiscal Year 2018 Annual Report provides an overview of all we have accomplished, thanks to your support. You’ll discover how our programs are setting a new standard for guide dog schools as we employ the latest science to raise the world’s best guide dogs. You will learn about our specialized training programs, tailored for every person who comes through our doors, so that each student is matched to their perfect dog. And you will hear from our graduates, who have found both safety and independence in a devoted, loving guide dog from Guiding Eyes.

Thanks to your financial support, in Fiscal Year 2018 we changed the lives of 171 people who are blind while simultaneously supporting over 1,000 working teams. We can’t wait to move forward together to bring our world-class service dogs to more of the people who need them most.

Sincerely,

Thomas A. Panek
President & CEO

John L. Donnelly
Board Chair
Guiding Eyes for the Blind provides guide dogs to people with vision loss. We are passionate about connecting exceptional dogs with individuals for greater independence.

Guiding Eyes is a 501(c)(3) nonprofit organization with all services provided completely free of charge. At Guiding Eyes, we rely upon the contributions of our generous donors to fulfill our mission.

We work out of our Headquarters and Training Center in Yorktown Heights, New York, and our Canine Development Center in Patterson, New York.

Guiding Eyes is an accredited member of the International Guide Dog Federation (IGDF), the organization that establishes worldwide standards for the breeding and training of guide dogs.

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October

16 graduates including violinist and mother Alysha and Clare: “I never thought I would move again like I do with her. We fly — that’s what I call it. When we pick up the harness and fly, it’s like I can see again and nothing’s different.”

WAG Magazine features Guiding Eyes’ use of Watson on the IBM Cloud to analyze genetic, health and behavior data in order to improve dog-graduation rates and increase our supply of qualified guide dogs.

November

10 teams graduate on Veterans Day including two veterans and their first guide dogs: Scott and Tony with new partners Roger and Elite.

Guiding Eyes joins with Boehringer Ingelheim and the BI Cares Foundation to raise more than $20,000 on Giving Tuesday.

December

The CT State Police Canine Training Unit graduated eight K9 teams trained in detection, all career-change dogs donated by Guiding Eyes.

15 graduates including Rodney and Jake: “Guiding Eyes really wants to make sure the student-dog match is a good match and the team is successful. They bend over backwards twice: both for the student and for the dog.”

January

15 graduates including business consultant Joy and Eden, who participated in the Home Training Program. “I feel safe, secure and more confident getting around with a guide dog.”

Guiding Eyes earns GuideStar Platinum Seal of Transparency.

February

The Olympic Litter debuts, honoring Team USA Gold Medalists at the 2018 Winter Olympic Games. Murphy, People Magazine’s guide dog at large, begins harness training.

March

14 graduates including college student Osman, a native of Liberia, and Gadget. “Guiding Eyes embraced me with love and kindness.”

Four Guiding Eyes dogs are nominated for American Humane Hero Dog Awards.

2018

2017
Highlights from Fiscal Year 2018

April
15 graduates including U.S. Air Force Veteran David and Jiff, his fourth Guiding Eyes dog. “Having a guide dog gives you more independence and comfort to do the things you wouldn’t normally do.”

First-ever Wag-a-Thon raises $227,000 with almost 1,000 individual participants including Jennifer Garner.

May
16 graduates including Carla and Razzle, her first guide dog. “Guiding Eyes is heaven sent. I can’t thank everyone enough for the work they do here.”

Tornado causes in excess of $500,000 in damages to the outside of the Canine Development Center in Patterson, New York. Puppies and people thankfully all okay.

June
Eli Manning hosts 41st Annual Golf Classic to benefit Guiding Eyes.

Guiding Eyes congratulates Milton Scholarship recipients.

13 graduates including Chaz, the 2018 Visually Impaired Marathon Champion, and his running guide dog Tricia. “Everyone at Guiding Eyes is committed to the goal of matching us with a dog so we can live more independent and productive lives.”

July
130 Lions Club members gather at Guiding Eyes headquarters for annual event celebrating our decades-long partnership.

Eagle Scout project creates custom puppy ramps for Canine Development Center.

13 graduates including high school student Belinda and Kaylin: “It’s like having a best friend. When I go to college, it will be a huge help to have her with me.”

August
Tornado Recovery is complete thanks to donor support of Dedicate a Tree program and pledge by The Wohlers Family Foundation.

14 graduates including retired pastor Bob and Qualli: “Guiding Eyes has made me more confident in approaching the senior years of life; I’m not parked on the sidelines anymore.”

September
13 graduates including Faye and her second Guiding Eyes guide dog, Demi: “The dogs, the trainers, and all the people here have beautiful personalities. Something in my heart just said pick this school — it led me here and I love it.”

County Executive declares Service Dog Month in Westchester County, New York.
Breeding & Genetics Program

Built in 2015, the Guiding Eyes for the Blind Canine Development Center in Patterson, New York, is a thought-leader in breeding dogs for the health and temperament needed for guide work. About half of the 470 puppies weaned go on to become guide dogs and members of the Guiding Eyes breeding program, or serve in other careers such as detection dogs.

Guiding Eyes is an international leader in breeding and genetics. Our breeding program is built upon best-in-class analysis of data from every step of a dog’s life. From our reproduction/cryogenics lab where pups are conceived to the final years of a working, retired, or career-change dog’s life, Guiding Eyes chronicles millions of data points along the way.

Our breeding and genetics work, which improves new litters with each generation, means Guiding Eyes puppies enter the world with a “paw” up. Once they begin their early development through the renowned Successive Training & Enrichment Program (STEP), they are already well on their way toward a successful working career.

By the Numbers

One guide dog team costs approximately $50,000 to breed, raise, train, match, and support over the lifetime of the team’s work together.

More than 60 years experience
We were founded in 1954 by Donald Kauth.

All of our services are provided free of charge to people who are blind or visually impaired.

Guiding Eyes does not depend on government funding. Our support comes almost entirely from individuals and foundations.
JOURNEY OF A GUIDE DOG

Age 0-8 Weeks
Early training & socialization

Age 8 Weeks to 16 Months
Puppies learn key skills from volunteer puppy raisers

Age 16 to 22 Months
Dogs join Guiding Eyes trainers in Yorktown Heights, New York to learn guide work

Age 22 Months to 8-10 Years
Dogs join blind handlers as guides until retirement

Nearly 500 pups born annually
92% Labrador Retrievers
8% German Shepherds

More than 7,500 graduated guide dog teams
Approximately 1,000 active at any given point in time

More than 170 guide dogs placed annually

More than 1,500 volunteers
Puppy Raising

Our volunteer corps of over 400 puppy raisers take pups into their homes at approximately eight weeks old and teach them basic obedience and house manners, while socializing them to everything the world has to offer. Puppy raisers return the dogs at 15-18 months old and our staff determines whether the pups are ready for guide dog training or more suited for another career. **Our Puppy Raising community is a dedicated one: over 65 percent are repeat raisers!**

Brood & Stud Fostering

**Volunteer fosters** provide permanent homes for Guiding Eyes brood and stud dogs. These volunteers provide a safe and loving home environment, keeping the dog on leash when outdoors, and ensuring daily exercise. Like puppy raisers, brood and stud fosters receive training in dog handling, care, and obedience, as well as regular check-ups from our veterinary staff.

Socialization

**Early socializers** introduce Guiding Eyes pups to new environments and experiences within our puppy center. From age one week to four weeks, the puppies receive daily massages to build the human/canine bond. Beginning at four weeks, the puppies begin daily ventures into the early socialization room, and weather permitting, to our outside areas. These repeated positive experiences help build the puppies’ confidence.

**Home socializers** bring two puppies (age six to nine weeks) to their home for three to five days to expose them to new sights, sounds, and people, with training and equipment provided by Guiding Eyes.
Volley, Jasper, Wilbur, Russo, Pearl + Wafer
Veterinary Services

Maintaining health and well-being for our world-class canines is of the utmost importance to us at Guiding Eyes. We operate two veterinary hospitals through our main campus in Yorktown Heights, New York and our Canine Development Center in Patterson, New York. Guiding Eyes’ state-of-the-art veterinary facilities are fully staffed with veterinarians, licensed veterinary technicians, and administrators. Our vet team cares for our dogs in the Breeding, Puppy, and Training Programs. Our top-notch veterinary care extends to graduates of Guiding Eyes and their dogs through remote communication and referrals or using our own facilities if proximity allows.

Our veterinary staff performs surgical and dental procedures, radiology (“x-rays”), ultrasonography (“sonograms”), endoscopy, MRIs, laboratory work, routine vaccinations and an array of wellness services. We also work closely with veterinary specialists in the fields of ophthalmology, cardiology, neurology, orthopedics, and radiology. Many of these doctors donate all or part of their services to help provide our dogs with the best care possible throughout their lives.

Guide Dog Training

Our guide dogs spend five to 12 months undergoing formal training with a professional instructor. They learn the skills needed to safely guide a person with vision loss, such as indicating changes of elevation and navigating around obstacles. Each guide dog is carefully matched with his or her blind handler based on pace, pull, personality, and other critical factors.

FISCAL YEAR 2018 TRAINING

Here’s what supporters like you made possible in 2018:

254 dogs entered guide dog training
228 Labrador Retrievers, 26 German Shepherds

171 dogs graduated

83 dogs went on to other careers
Career-Change Dogs

Guiding Eyes spends months getting to know our puppies and dogs to make sure they’re suited for guide work. Just like people, dogs have different personalities and want different careers. (And for some, that means a career as a pet!)

Dogs who aren’t suited to guide or other service work are placed in loving homes through our public adoption program. These loving, impeccably bred puppies and dogs are in high demand but are well worth the wait.

Student Training Programs

Guiding Eyes is proud to offer a variety of programs so our students can receive the training that best suits their needs.

■ On Campus Training
  Students spend three weeks at our Yorktown Heights, New York campus to learn how to care for and travel safely with their new guide dogs.

■ Specialized Training Program
  Designed to help students who, in addition to blindness or visual impairment, have other physical or developmental challenges such as hearing loss, cerebral palsy, multiple sclerosis or muscular dystrophy.

■ Running Guides
  Guiding Eyes is the only guide dog school in the world to offer Running Guides, training dogs who enjoy running to guide while running alongside their blind handler. The program provides a specially-designed running harness and in-person follow-up instruction for patterning a familiar route in the graduate’s home environment, such as a park or trail, for distances up to five miles.

■ Home Training
  This program takes our dogs and training staff to the homes of students who cannot attend the On Campus Training Program in Yorktown Heights, New York.

■ Accelerated Client Training Option (ACTION)
  An abbreviated program designed for experienced guide dog users

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Running Guides Program

The Guiding Eyes for the Blind Running Guides program, the only one of its kind in the world, enables people who are blind or visually impaired to have the opportunity to learn how to safely run with their guide dog’s support.

Our Running Guide Dogs enhance their handlers’ independence, autonomy and overall physical fitness — whether the team is going for a casual run in the park or training for a 10K. The health and safety of the dogs and people are of the utmost priority; therefore, Running Guides are fitted with a specialized harness and boots. For students who love to run, this training can be added on to any of our other programs.
Klinger, Running Guide Dog
Graduation

Monthly graduation ceremonies are the culmination of training for our guide dog teams. They are an opportunity for puppy raisers to meet their dogs’ new handlers and for all volunteers, donors, and supporters to share in the celebration of new independence.

Graduation ceremonies are open to the public and held Saturdays at our Yorktown Heights, New York campus, or can be viewed on our website anytime.

“My heart and my soul have been healed. I am now able to walk with complete confidence. Walking in darkness is a very scary thing, but with a guide dog, the dark has become light once again.”
— Linda Kay + Murphy, August 2018 Graduate Speaker

Retirement

In retirement, a guide dog often goes on to live with its handler who is blind or visually impaired, or with a family member or friend of the handler. Sometimes, Guiding Eyes is able to place a retired guide dog with their original puppy raisers or another adopter. We are committed to caring for our dogs from the moment of their birth throughout their lives.
171 guide dogs were paired with people with vision loss
159 Labrador Retrievers
12 German Shepherds

19 of the teams were Running Guides
16 received Specialized Training

61% of graduates were new to our school
39% were returning graduates
49% never had a guide dog before
**Trey + Shatner**

“Having Shatner has been life-changing. I never knew how much freedom having a guide dog would give me.”

When Trey talks about Shatner, a male yellow Labrador and his first guide dog, Trey may as well be talking about himself: “Shatner loves people,” he says. “He’s caring — a great dog.”

Trey, who has been blind since the age of five due to neurofibromatosis Type 1, had always used a white cane before coming to Guiding Eyes. His partnership with Shatner, who was named by Priceline.com, has opened up his daily life. Trey works in the telemarketing department of his local newspaper, publishes music, and enjoys a busy social life full of movies, sports and hanging out with friends.

**John + Thor**

“The Veterans Administration coordinator said I was going to love it here, and I do. The Guiding Eyes staff constantly makes you feel like you’re family.”

Obstacle is a word John understands well — so well, in fact, that it’s become a word he embraces. John, an Army veteran, has been legally blind since 1986 when his retinitis pigmentosa grew worse.

Now retired from the U.S. Postal Service, John and his wife travel the country participating in Spartan obstacle course races. John and his first guide dog, Thor, are graduates of our one-of-a-kind Running Guides program. Running with Thor means John no longer has to rely on human guides to alert him to objects in his path. “Thor is definitely an athlete,” says John. “I think he can run an eight-minute mile.”
Raven + Tammy

With my cane, I worried about what was in front of me. With Tammy, I trust her to guide, like Guiding Eyes trained her so well to do.

Raven lost her vision at age two. Six years ago, she was in college and became stranded in a blizzard. Though she was only steps from her dorm, her usual tools for navigation — her hearing and her cane — were not helping her in the heavy snow. Raven was lost and alone. In that moment, Raven made a life-changing decision: “I've got to get a guide dog.”

Tammy is Raven’s second Guiding Eyes guide dog, and her experience at Guiding Eyes inspired her to work with guide dogs professionally. “I appreciate that Guiding Eyes always takes their students into consideration. The school supports us in any way they can to ensure that we will be successful.”

Deborah + Iris

Guiding Eyes has long been an important part of Deborah's life; since 1991, she has received six of our exceptional guide dogs. She received Bonnie right before business school, Duncan during law school, and then came Slater, Etzel and Gypsy. “Guiding Eyes for the Blind has accommodated me throughout all these years,” she says.

Deborah shares a special bond with her current guide dog, Iris.

“She gives me freedom and independence like I've never had before. With Iris, I have one of the most highly bred, expertly trained guide dogs in the world. She keeps me safe no matter where I travel.”
We are grateful to our donors who generously supported our mission during the 2018 fiscal year, October 1, 2017 to September 30, 2018. Your gifts make it all possible!

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Thomas Donnelly
Doolittle Foundation
Helen Doppelt
Charles Downer
Jeanette Dresdow
Lester Dubnick
Mark Dubnick
Mary Ann Dudko
Gregory Dunham
Betty Dunne
Margot Dupree
Sloan Dupree
Vali Durham
David Durkin
Louis Durko
Wendy and John Duryea
Dede Duson
There are many opportunities to support the life-changing work of Guiding Eyes. Here are a few ways that the supporters within these pages have chosen to support our mission of providing exceptional guide dogs to those with vision loss:

**WAYS TO SPONSOR**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Sponsorship Options</th>
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<tbody>
<tr>
<td>$500</td>
<td>Sponsor a monthly graduation ceremony</td>
</tr>
<tr>
<td>$1,000 or $2,500</td>
<td>Purchase a Paw on the “Paws of Fame” Donor Wall</td>
</tr>
<tr>
<td>$5,000</td>
<td>Sponsor the training of a specific guide dog</td>
</tr>
<tr>
<td>$10,000</td>
<td>Sponsor a lifetime support of a guide dog team</td>
</tr>
<tr>
<td>$50,000</td>
<td>Special-name a puppy</td>
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</tbody>
</table>

Visit “How to Help” on our website or contact Guiding Eyes to learn more.
Guiding Eyes for the Blind is grateful for the support of our 2018 Volunteers of the Year, Cindy Sullivan and Bob Rollmann. This happy, energetic couple has long been aware of Guiding Eyes after watching our teams train in downtown White Plains, New York. They became active volunteers six years ago, beginning in the Home Socializing program. Currently, they foster Guiding Eyes stud dog Ingot, who has fathered 66 puppies and 17 grand-puppies — 10 of whom have graduated as working guide dogs.
It is so rewarding to see the immediate bond that is formed and to know that these puppies will change the life of someone in need...

Cindy and Bob’s volunteer duties also include working at our Canine Development Center, volunteering with Ingot as Guiding Eyes ambassadors, and puppy-sitting for dogs on program. In addition to volunteering, they are big-hearted donors: leading the way as the top fundraising team for the Wag-a-Thon in 2018, and regularly sponsoring our monthly graduation ceremonies. “Attending graduation gives us the chance to meet the puppy raisers and the students who receive Ingot’s puppies. It is so rewarding to see the immediate bond that is formed and to know that these puppies will change the life of someone in need,” says Cindy. Cindy and Bob have also signed up as members of our Pathfinder Society, including Guiding Eyes in their financial planning.

Thank you, Cindy and Bob — we are honored by your support!
Sanitation Officers
Association

Meg Sansale
Steven Schillaci
Gary Schmalzriedt
Betty Schmid
Donna Schmidt
Joe Schmidt
Morton Schmorlec
John Schoenfeld
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Janemarie Zolowski
Neal Zung
Zvilin Fund of the
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Community Foundation
Anonymous Donors

IN-KIND GIFTS

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Caramoor Center for
Music and the Arts
Dominicks Restaurant
Diageo
Emilio Ristorante
Empire BlueCross
Blue Shield
Steve Flagg
Gus’s Franklin Park
Restaurant
Phyllis Garito
Photography
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The Kong Company
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Moderne Barn Restaurant
Mahopac Golf and
Beach Club
Mount Kisco Country Club
Old Oaks Country Club
Riemann Auto Body Shop
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Saw Mill Club
Teitel Brothers
Travelers Rest Restaurant
T & J Restaurant & Pizzeria
Westchester Magazine
Winston
Winged Foot Golf Club

LIONS
Aberdeen Lioness Club
Alfred Lions Club Inc.
Amherst Lions Club
Andover Lioness Clubs
Apalachin Lions Clubs Inc.
Armonk Lions Club
Avon Lions Club
Bedford Village
Lions Club
Belfast Lions Club
Bolivar Lions Club
Brandon Midlothian
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Charitable Foundation
Lions Club of The Bronx
The Brookfield Lions
Charities, Inc.
Brookville-Timberlake
Lions Club
Canaseraga Lioness Clubs
Canastota Lions Clubs
Friends at Canton Lions
Club Charities
Lioness Club of Catskill
Chesterfield Prevent
Blindness Morning
Lions Club
Chittenango Lions Club
Clarence Lions Club
Clarendon Lions Club
Clark Lions Club
Colchester Lions Club
Cold Spring Lions Club
Cornwall Lions Club Inc.
Croton Lions Club
Dansville Lioness Club
Dansville Lions Club
Lions District 20 R1
Charities
Town of Dover Lions Club
East Aurora Lions Club
Fairport Lions Den, Inc.
Forest Lions Club
Fulton Lions Club
Germantown Lions Club
Glens Falls Lions Clubs
Green Valley - La Canao
Lions Club
Greenwich Lions Club
Hadley-Luzerne
Lioness Club
Town of Hamburg
Lions Club
Hebron Lions Charities
Hyde Park Lions Club
South Brunswick
Jefferonville Lions Club
Journey for Sight
LaGrange Lions Club
Lions Club of Lansing
Lions Club of Victor
Lions Club of White Plains, Inc.
Long Island Portuguese Lions Club
Mamaroneck Lions Club
Meditina Lions Club
Mesa Host Lions Club
Lions Club of Middlefield
Middletown Lions Club
Millerton Lions Club
Montville Mohogan Pequot Lions Club Inc.
Mount Vernon Lions Club
New Canaan Lions Club
Mount Vernon Lions Club
New York Borinquen Lions Club
New York Borrinque Lions Club
New York Golden Heart Lions Club
New York Impacto Lions Club
New York Japanese-American Lions Club
The Newtown Lions Club
Nine Partners Lions Club
Norfolk Lions Club
Norshait Lions Club
North Rockland Lions Club
Old Saybrook Lions Club
Ossining Lions Club
Ovid-Willard Lions Club
Peabody Lions Charities, Inc.
Peekskill Lions Club
Penn Yan Lions Club
Plainfield Lions Club, Inc.
Pleasant Valley Lions Club, Inc.
Pleasantville Lions Club
Powhatan Lions Club
Rampone Monsey Lions Club
Rondout Valley Lions Club
Rye City Lions Club
Schuylerville Lions Club
Seymour CT Lions Club, Inc.
Solvay-Geddes-Camillus Lions Club
Somers Lions Club
South Arlington Lions Club
South Brunswick Lions Club
South Buffalo Lions Club
Stony Point Lions Club
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Lions Club Of Warwick, Inc.
New York Washington Heights Inwood Lions Club
Waterford Regional Lions Club
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AK Steel Corporate Alabamare Foundation
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Amica Co. Foundation
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AON
Applied Materials Corp
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AXA Foundation
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Beam, Inc.
Benefit
Benefit Social Ventures, Inc. - 300
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Volunteer Program
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The Boeing Company
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Bristol-Myers Squibb Bullard
Cape Cod 5
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Inspire Giving
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CIGNA Corporate Matching Gift Program
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eClinicalWorks
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Lubrizol Foundation
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Mastercard
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Medtronic
Merck
Meyer Contracting
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Mizuho Matching Gift Program
Motorola Solutions Foundation
Mutual of America
National Grid
NBCUniversal Foundation
NCCI Holdings, Inc.
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TIAA-CREF Employee Giving Campaign
Tootsie Roll Industries, Inc.
Toro Foundation
Travelers
Turley Wine Cellars
UBS Foundation

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Pathfinders

We gratefully acknowledge our Pathfinder Society members (“Pathfinders”), generous, forward-thinking supporters who have included Guiding Eyes in their estate plans.

Ms. Renee Abernathy
Mr. and Mrs. Ronald E. Ahlers
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Mrs. Cynthia Y. (Byron) Allen
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Guiding Eyes for the Blind

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UnitedHealth Group Inc.
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Verizon
Voya Foundation
Voya
WPX Energy
YourCause, LLC

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Agilent Technologies
Akron Central School District
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Citizens Charitable Foundation
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Ecolab, Inc.
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Exelon Foundation
General Electric Foundation
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Medtronic
MGM Resorts Foundation
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Red Hat, Inc.
Robert Half
Sempra Energy Employee Giving
Symantec Employee Giving
Synchrony Financial
The Allstate Giving Campaign
The Freddie Mac Foundation
The Pepsi Bottling Group
The Standard Insurance Employee Giving Campaign
Thermo Fisher Scientific
Thrivent Choice
Travelers Employee Giving
Universal Leaf
Vanguard Employee Giving
Voya Foundation
WakeMed Gives Employee Campaign
Wells Fargo & Company Contributions Program
WPX Energy
Xto Energy Inc.
YourCause, LLC
By including Guiding Eyes in your estate plans, you can help us continue our life-changing work while also meeting your personal and financial goals. Options range from a simple bequest to a gift that provides you with income for life, such as a gift annuity or trust. Guiding Eyes can assist you with sample language and other information to discuss with your financial advisor.

Our Pathfinder Society exists to recognize friends who have remembered us in their estate plans. Special benefits of Pathfinder Society membership include a commemorative certificate, a small gift of appreciation, and an opportunity to be “partnered” with a Guiding Eyes pup. That means you’ll receive photos and written updates on “your” pup’s progress. You’ll also be invited to special events and gatherings in your area.

Visit “How to Help” on our website or contact Guiding Eyes to learn more.
We are grateful for the legacy of *Pat and John Curran*, who lived just blocks away from the Guiding Eyes Training Center in Yorktown Heights, New York. These animal lovers became generous supporters in the 1990s. Over the years, our friendly neighbors were frequent and popular guests on our campus, often visiting with their adopted dog Huey.

Inspired by their great respect and appreciation for Guiding Eyes, Pat and John joined our Pathfinder Society: they decided to leave a share of their estate and their home to us, with the intention that one day, their house would be used to further our mission.

After John passed away in 2008, Pat adopted career-change dog Umbra, who was her cherished companion. She remained in touch with her friends at Guiding Eyes until her death in December 2016. Their lovely home, known as “Curran House,” passed to Guiding Eyes and now serves as a welcoming refuge and valued resource, just as Pat and John had planned.
## BEQUESTS AND TRUSTS

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<td>Estate of Camilla E. Adler</td>
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<td>Estate of Joan F. Anderson</td>
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<tr>
<td>Marie E. Anderson Trust</td>
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<td>Estate of Alice J. Archambault</td>
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<td>Edward W. Barnes Family Trust</td>
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<td>Estate of Robert W. Bassemir</td>
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<td>The Paul W. and Marcia C. Beard Reovable Family Trust</td>
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<td>Estate of Betty Jane Beedle</td>
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<td>Betty Jane Bell Charitable Trust</td>
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<td>Richard Blacker Trust</td>
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<td>The Dixie Blackstone Eger Trust</td>
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<td>Angeline C. Enck Estate and Trust</td>
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<td>W. Moreland and Ruth U. Ernst</td>
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<td>Charitable Trust</td>
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<td>Dorothy Conte Finnegan a/k/a</td>
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<td>Dorothy J. Finnegan Trust</td>
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<td>Residuary Trust u/w Charles S. Fiske</td>
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<td>Isabella Tausan Froman Trust</td>
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<td>Estate of Gloria Galperin</td>
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<td>Erick N. Hutchins Family</td>
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<td>Supplemental Care Trust</td>
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<td>Ruth M. Jones Memorial Fund</td>
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<td>Estate of Keith M. Kruse</td>
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<td>Estate of Laurie Lawrence</td>
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<td>Francine Lea Lundgren Trust</td>
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<td>Lois K. Lusty Trust</td>
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<td>Bette S. MacGeorge Trust</td>
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<td>Estate of Timothy Masur</td>
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<td>Estate of Carolyn M. McCarthy</td>
</tr>
<tr>
<td>Estate of Natalie Meckle</td>
</tr>
<tr>
<td>Lita Joyce Meints IRA</td>
</tr>
<tr>
<td>Mary S. Misura Trust</td>
</tr>
<tr>
<td>Estate of Nancy F. Morgan</td>
</tr>
<tr>
<td>Estate of Cecceil M. Moser</td>
</tr>
<tr>
<td>Horace A. Moses Trust</td>
</tr>
<tr>
<td>Ruth N. Moulton Reovable Charitable Trust</td>
</tr>
<tr>
<td>Estate of Mary E. Nagle</td>
</tr>
<tr>
<td>Nelson Grantor Trust</td>
</tr>
<tr>
<td>Estate of Louise K. Nickerson</td>
</tr>
<tr>
<td>Linda Kay Nicoll Trust</td>
</tr>
<tr>
<td>Estate of Patricia A. Olasky</td>
</tr>
<tr>
<td>Blanche Opperman Trust</td>
</tr>
<tr>
<td>Orel Family Trust</td>
</tr>
<tr>
<td>M. Colyer Charitable Trust</td>
</tr>
<tr>
<td>Wayne H. Oxford Trust</td>
</tr>
<tr>
<td>Estate of Rodolfo A. Parisi</td>
</tr>
<tr>
<td>Estate of Ruth E. Pearson</td>
</tr>
<tr>
<td>Estate of Edgar Perkins</td>
</tr>
<tr>
<td>Estate of Diane Phillips</td>
</tr>
<tr>
<td>The Nancy C. Phillips Reovable Trust</td>
</tr>
<tr>
<td>Estate of Louise Piep</td>
</tr>
<tr>
<td>Trust of Terry L. Pruitt</td>
</tr>
<tr>
<td>Jacqueline F. Rae 2008 Trust</td>
</tr>
<tr>
<td>Lincoln L. Rapenskes Living Trust</td>
</tr>
<tr>
<td>Estate of Margaret Reider</td>
</tr>
<tr>
<td>Estate of Pamela J. Richards</td>
</tr>
<tr>
<td>Estate of Mary Jo Robb</td>
</tr>
<tr>
<td>Estate of Alice Kennelly Roberts</td>
</tr>
<tr>
<td>The Roe Family Trust</td>
</tr>
<tr>
<td>James R. Rose Trust</td>
</tr>
<tr>
<td>Margaret Sage Charitable Trust</td>
</tr>
<tr>
<td>Mary Sage Charitable Trust</td>
</tr>
<tr>
<td>Jack O. Scroggins Charitable Foundation</td>
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<tr>
<td>Estate of Fayda H. Shalowitz</td>
</tr>
<tr>
<td>Morris Shapiro Reovable Trust</td>
</tr>
<tr>
<td>Naomi Shapiro Reovable Trust</td>
</tr>
<tr>
<td>Roy S. Smith Charitable Trust</td>
</tr>
<tr>
<td>Estate of Thomas S.</td>
</tr>
<tr>
<td>Estate of Nancy M. Spargo</td>
</tr>
<tr>
<td>Estate of Marianne K. St. Claire</td>
</tr>
<tr>
<td>Grace C. Stebbins Trust</td>
</tr>
<tr>
<td>Suzanne E. Stephenson Trust</td>
</tr>
<tr>
<td>Estate of Carole A. Sudol</td>
</tr>
<tr>
<td>Dorothy J. Swanson Trust</td>
</tr>
<tr>
<td>Antoinette Sweiatek Trust</td>
</tr>
<tr>
<td>Estate of Paul Szilard</td>
</tr>
<tr>
<td>Estate of Hallie Jane Tapp</td>
</tr>
<tr>
<td>Estate of Doris L. Tawney</td>
</tr>
<tr>
<td>Doris Mae Thornton Trust</td>
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<tr>
<td>Estate of Willie Gene Tilley</td>
</tr>
<tr>
<td>Estate of Faith D. Tree</td>
</tr>
<tr>
<td>Estate of Merle Irene Troth</td>
</tr>
<tr>
<td>Marguerite J. S. Turner Living Trust</td>
</tr>
<tr>
<td>dated May 25, 2010</td>
</tr>
<tr>
<td>The Wagner Family Reovable Living Trust</td>
</tr>
<tr>
<td>Albert Walters Trust</td>
</tr>
<tr>
<td>Charles E. Wendling Reovable Trust</td>
</tr>
<tr>
<td>Estate of Phylis Wibbeler</td>
</tr>
<tr>
<td>Robert N. Williams 2005 Trust</td>
</tr>
<tr>
<td>Lawrence Wilner Reovable Trust</td>
</tr>
<tr>
<td>The William Gessman Giss Trust</td>
</tr>
<tr>
<td>John Hunter Wilson (deceased), Grantor</td>
</tr>
<tr>
<td>Estate of Sara Jo Windland</td>
</tr>
<tr>
<td>Estate of Mary Therese Wood</td>
</tr>
<tr>
<td>Amy M. Wood t/u/w FBO Mary Wood</td>
</tr>
<tr>
<td>Yamakawa Family Trust</td>
</tr>
<tr>
<td>Estate of Cynthia Zarafonitis</td>
</tr>
<tr>
<td>Estate of Richard J. Zaremba</td>
</tr>
<tr>
<td>Estate of Michael A. Zarrilli</td>
</tr>
<tr>
<td>Antoinette Zeier’s Annuity</td>
</tr>
</tbody>
</table>

Guiding Eyes is grateful to the more than 250,000 generous individuals who support us through our Response Marketing program. We have made every effort to ensure the completeness and accuracy of this list. However, if you notice an error, please accept our sincere apologies and notify us at info@guidingeyes.org.
## GUIDING EYES FOR THE BLIND CONDENSED AUDITED FINANCIAL STATEMENTS

September 30, 2018

### STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th>Public Support:</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$17,253,861</td>
<td>$1,423,618</td>
<td>$24,000</td>
<td>$18,701,479</td>
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<tr>
<td>Planned giving</td>
<td>8,373,184</td>
<td></td>
<td></td>
<td>8,373,184</td>
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<tr>
<td>Other income</td>
<td>473,017</td>
<td></td>
<td></td>
<td>473,017</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>1,265,058</td>
<td>(870,408)</td>
<td>(394,650)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Public Support</strong></td>
<td>27,365,120</td>
<td>553,210</td>
<td>(370,650)</td>
<td>27,547,680</td>
</tr>
</tbody>
</table>

**Expenses:**

**Program services**

- Student Instruction & Dog Training: 8,734,437
- Student Services: 511,705
- Veterinary Hospital: 5,388,685
- Canine Breeding: 532,253
- Facility & Food Service: 2,607,869
- Enrichment: 2,733,867

**Total program services**: 20,508,816

**Supporting services**

- Management & general: 1,487,668
- Fundraising: 5,532,218

**Total supporting services**: 7,019,886

**Total Expenses**: 27,528,702

**Excess of public support over expenses**: (163,582) 553,210 (370,650) 18,978

**Investment income (net)**: 2,201,187

**Other net asset adjustments**: (884,520)

**Net assets, beginning of year**: 75,506,579 1,286,098 8,224,846 85,017,523

**Net assets, end of year**: $76,659,664 1,839,308 8,210,258 $86,709,230

### STATEMENT of FINANCIAL POSITION

<table>
<thead>
<tr>
<th>Assets</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$3,975,275</td>
<td>$1,839,308</td>
<td>-</td>
<td>$5,814,583</td>
</tr>
<tr>
<td>Receivables and prepaids</td>
<td>1,666,313</td>
<td></td>
<td></td>
<td>1,666,313</td>
</tr>
<tr>
<td>Investments</td>
<td>56,804,184</td>
<td>-</td>
<td>$8,210,258</td>
<td>65,014,442</td>
</tr>
<tr>
<td>Other assets</td>
<td>-</td>
<td></td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>Land, buildings and equipment, net</td>
<td>20,642,543</td>
<td>-</td>
<td></td>
<td>20,642,543</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>83,088,315</td>
<td>1,839,308</td>
<td>8,210,258</td>
<td>93,137,881</td>
</tr>
</tbody>
</table>

**Liabilities & Net Assets**

- Accounts payable & accrued expenses: 1,616,540
- Gift annuity and other reserves: 1,665,781
- Bonds payable: 2,376,118
- Accrued pension obligation: 770,212

**Net assets**: 76,659,664 1,839,308 8,210,258 86,709,230

**Total Liabilities and Net Assets**: $83,088,315 1,839,308 8,210,258 $93,137,881

Our website, which contains the electronic financial statements, will advise the reader that such financial statements are presented for convenience and information purposes only, and while reasonable efforts have been made to ensure the integrity of such information, they should not be relied on. A copy of the printed fiscal year 2018 audited financial statements will be provided upon request.

The above condensed financials have been taken from the fiscal year 2018 financial audit performed by BDO, USA LLP.
Board of Directors

Standing, Left to Right:
Eduardo Andrade
Susan Ludwig
Cory Shields
Janine Petroro
Mary J. Conway
Robert Druskin, Treasurer
Dr. Beth Brenninkmeyer
Kathryn Zubrycki
Laura Peterman
Thomas McC. Souther

Seated, Left to Right:
Wendy Aglietti
Jane Adams, Secretary
Thomas A. Panek, President & CEO (with guide dog Gus)
John L. Donnelly, Chair (with future guide dog Liza)
Curt J. Landtroop, Vice Chair (with guide dog Windsor)
Jane C. Parker (with future guide dog Linus)

Not Pictured:
Wendy S. David, David Fein, Paul Holland,
Susan Litwer, Matthew E. Zames

With Gratitude
Guiding Eyes thanks Wendy Aglietti for her outstanding leadership as Board Chair 2012-2018

Leadership Team

Thomas A. Panek
President & Chief Executive Officer
Dr. Beth Brenninkmeyer, DVM
Chief Veterinary Officer
Susan Ludwig
Controller

Janine Petroro
Director of Human Resources
Jane Russenberger
Senior Director of Genetics & Breeding
Kathryn Zubrycki
Vice President of Training Programs
“Life is either a daring adventure or nothing at all.”
— Helen Keller