Dear Friend of Guiding Eyes for the Blind:

We think of Guiding Eyes as a family. Our generous donors, hardworking volunteers and talented staff, together with our devoted, intelligent guide dogs, make it possible for people with vision loss to achieve greater independence and accomplish adventures big and small.

Our family shares three core values: connected, confident, compassionate. We are connected among ourselves and to the outside world; our students and guide dogs are confident when they graduate from Guiding Eyes; and we value our donors and volunteers as compassionate supporters of our mission. Our family accomplishes a life-changing goal: we enable visually impaired people to define their own future with a guide dog at their side.

This Annual Report demonstrates our core values in action during Fiscal Year 2019. You'll read about the milestones we achieved, learn about our exceptional training programs, and hear from our inspiring graduates, who tell us — in their own words — how the gift of a Guiding Eyes guide dog has changed their life.

As we write this, our world is very different than before, as we all confront the unprecedented and unpredictable crisis of COVID-19. Our daily operations may change as we care for our puppies and adult dogs while supporting our working guide dog teams. However, our commitment to our mission — bringing independence and mobility to people with vision loss — is unwavering.

Connected, confident and compassionate are qualities that are more important now than ever before. Thank you for standing with us through these challenging times, and for being such an important part of our family.

John L. Donnelly
Board Chair

Thomas A. Panek
President & CEO
OUR MISSION

Guiding Eyes for the Blind provides guide dogs to people with vision loss. We are passionate about connecting exceptional dogs with individuals for greater independence.

Guiding Eyes is a 501(c)(3) nonprofit organization with all services provided completely free of charge. At Guiding Eyes, we rely upon the contributions of our generous donors to fulfill our mission.

We work out of our Headquarters and Training Center in Yorktown Heights, New York, and our Canine Development Center in Patterson, New York.

Guiding Eyes is an accredited member of the International Guide Dog Federation (IGDF), the organization that establishes worldwide standards for the breeding and training of guide dogs.

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On the cover: Barbara + Chad: Connected, Confident, Compassionate
2018

October
20 graduates, including medical writer Elaine and Kaylie: “As I move to new places and my vision changes, I know Kaylie is always my constant.”

2017 graduates Mark and Arlo raise $3,000 for Guiding Eyes through their 5K race Bookin’ for Lookin’

Guiding Eyes pupils visit Goldman Sachs during Disability Awareness Month

November
Giving Tuesday raises nearly $20,000 towards toys, treats, bedding, and training for our aspiring guide dogs

Guiding Eyes is featured on The CW Network’s show “Ready, Set, Pet,” which follows a family through the pet adoption process

December
23 graduates, including social worker and returning guide dog user Joy and Welles: “With Welles, I can go where I want, when I want, and not think about what’s in my way.”

Rosie’s Café, a spectacular new dining area and ADA-accessible ramp, officially opens with a ribbon-cutting ceremony, thanks to John and Nancy Donnelly

January
14 graduates, including physical therapist Katie and Rizzo: “Rizzo allows me to move quickly and freely. I don’t have to locate objects in my way – she just avoids them.”

Future guide dog siblings Hali and Hugo enjoy a playdate in the snow with their volunteer puppy raisers

February
Nine graduates, including U.S. Merchant Marine veteran Terry and Twain: “There are times in ship-handling when the boat is just an extension of all of your other senses. Walking with Twain, it really feels like we are in that zone.”

Ruffwear debuts its Unifly Harness, a highly-adjustable, ergonomic harness developed in collaboration with Guiding Eyes for our Running Guides program

March
15 graduates, including music buff Theresa and Olson, her sixth guide dog from Guiding Eyes: “Guiding Eyes is constantly making positive changes — it gets better every time I come here.”

Mastercard employees visit Guiding Eyes campuses to learn and help out on their “Force for Good” day

At the New York City Half Marathon, Guiding Eyes President & CEO Thomas Panek becomes the first-ever visually impaired runner to complete a half marathon guided completely by guide dogs
April
15 graduates, including occupational therapy assistant David and Kendrick: “The first time I walked with Kendrick it was like jumping in a self-driving car. He dodges everything and I just move with his body.”

Members of the Graduate Council, an advisory council to Guiding Eyes for more than two decades, gather at the Training School

Career-change pup Moose earns the Virginia Veterinary Medical Association’s 2019 Animal Hero award for his work as a Therapy Dog at Virginia Tech

May
16 graduates, including audio engineer Rocco and Gidget: “Gidget is incredibly impassioned by her work - it has been touching and empowering to watch.”

During CTA Tech Week, Guiding Eyes pup Kate visits Congress wearing an IBM Watson-powered Smart Collar that will help her guide the visually impaired

June
16 graduates, including Guiding Eyes Board Member Wendy and Okra: “I can’t imagine my life without a guide dog, ever, as they bring so much joy, dignity, and freedom to my life every single day.”

Former New York Giants quarterback and two-time Super Bowl MVP Eli Manning and family, longtime friends of Guiding Eyes, special-name a litter: Blue, Merlin, Waylon, Oxford, Mamie and Ginger

Guiding Eyes celebrates the 42nd Annual Golf Classic and Pat W. Browne, Jr. Memorial Golf Tournament for blind golfers at the Mount Kisco Country Club

July
Nine graduates, including prize-winning bowler Phyllis and Leonard: “I can tell that he really loves me. When I call him, he runs right to me and puts his nose in my hand.”

Guide dog O’Hara is honored as Boston Red Sox Service Dog of the Game at Fenway Park

August
13 graduates, including sports fan James and Vern: “Vern is very smart and a great worker. I wouldn’t trade him for the world.”

Annual Lions Day celebrates our decades-long partnership with local Lions Clubs

Guiding Eyes graduate Elsa wins a Hugo Award at WorldCon, the longest-running Science Fiction convention, accompanied by guide dog Pax

September
12 graduates, including avid musician Jim and Vespa: “This process is so empowering. Your heart goes into the dog and theirs goes into you.”

Pet Pantry Warehouse stores celebrate National Service Dog Month with a fundraiser supporting the Guiding Eyes mission
Guiding Eyes is a leader in developing training techniques; there are always new ideas being introduced in the process. I would like to thank everyone who volunteers and donates to Guiding Eyes who made my match with Volley possible. Guide dogs have made my world a larger and much more interesting place.

– David + Volley, October 2018 Graduates

**Journey of a Guide Dog**

Guiding Eyes for the Blind

**BY THE NUMBERS**

- **We have more than 60 years experience.** We were founded in 1954 by Donald Kauth.
- **All of our services are provided free of charge** to people who are blind or visually impaired.
- **Guiding Eyes does not depend on government funding.** Our support comes almost entirely from individuals and foundations.

One guide dog team costs approximately $50,000 to breed, raise, train, match, and support over the lifetime of the team’s work together.

- **Over 500 pups born annually**
  - 89% Labrador Retrievers
  - 11% German Shepherds

- **More than 7,500 guide dog team grads**
  - Approximately 1,000 active at any given point in time

- **More than 150 guide dogs placed annually**

- **More than 1,500 compassionate volunteers**

**Birth**

Puppies are born at the Canine Development Center in Patterson, New York

**0 to 8 Weeks**

Puppies receive early training and socialization

Deb with her puppies

Waylon
Breeding & Genetics Program

The Guiding Eyes for the Blind Canine Development Center in Patterson, New York is a thought-leader in breeding dogs for the health and temperament needed for guide work. About half of the 536 puppies weaned go on to become guide dogs and members of the Guiding Eyes breeding program; the other half serve in other careers such as detection dogs or are adopted.

**Guiding Eyes is an international leader in breeding and genetics.** Our breeding program is built upon best-in-class analysis of data from every step of a dog’s life. From our reproduction/cryogenics lab where pups are conceived to the final years of a working, retired, or career-change dog’s life, Guiding Eyes chronicles millions of data points along the way.

Our breeding and genetics work improves new litters with each generation, so that when our pups enter formal training, they are already well on their way to a successful working career.
Puppy Raiser Sara with Sparrow
Puppy Raising

Our volunteer puppy raisers open their homes and their hearts to our pups at approximately eight weeks old and teach them basic obedience and house manners, while socializing them to the outside world. When puppy raisers return the dogs at 15-18 months old, our staff determines whether the pups are ready for guide dog training or more suited for another career. Our Puppy Raising community is a large and dedicated one: we have more than 400 puppy raisers, and over 65 percent are repeat raisers!

Brood & Stud Fostering

Volunteer fosters provide permanent homes for Guiding Eyes brood and stud dogs. These volunteers provide a safe and loving home environment and daily exercise, keeping the dog on leash when outdoors. Like puppy raisers, brood and stud fosters receive training in dog handling, care, and obedience, as well as regular check-ups from our veterinary staff.

Socialization

Early socializers introduce Guiding Eyes pups to new environments and experiences within our puppy center. From age one week to four weeks, the puppies receive daily massages to build the human/canine bond. Beginning at four weeks, the puppies begin daily ventures into the early socialization room and to our outside areas (weather permitting). These repeated positive experiences help build the puppies’ confidence.

Home socializers bring two puppies (age six to nine weeks) to their home for three to five days to expose them to new sights, sounds, and people, with training and equipment provided by Guiding Eyes.

FISCAL YEAR 2019 PUPPIES

<table>
<thead>
<tr>
<th>536 potential guide dogs were born</th>
<th>6 weeks, 2 days</th>
<th>382 puppies went home with puppy raiser families</th>
<th>On average, over 65% of our puppy raisers come back for more!</th>
</tr>
</thead>
<tbody>
<tr>
<td>476 Labrador Retrievers, 60 German Shepherds</td>
<td>Time each puppy spent in the whelping kennel</td>
<td>went home with puppy raiser families</td>
<td>of our puppy raisers come back for more!</td>
</tr>
</tbody>
</table>
Veterinary Services

Maintaining health and well-being for our world-class canines is of the utmost importance to us at Guiding Eyes. We operate two veterinary hospitals through our main campus in Yorktown Heights, New York and our Canine Development Center in Patterson, New York. Guiding Eyes’ state-of-the-art veterinary facilities are fully staffed with veterinarians, licensed veterinary technicians, and administrators. Our vet team cares for our dogs in the Breeding, Puppy, and Training Programs. Our top-notch veterinary care extends to graduates of Guiding Eyes and their dogs through remote communication and referrals or using our own facilities if proximity allows.

Our veterinary staff performs surgical and dental procedures, radiology (“x-rays”), ultrasonography (“sonograms”), endoscopy, MRIs, laboratory work, routine vaccinations and an array of wellness services. We also work closely with veterinary specialists in the fields of ophthalmology, cardiology, neurology, orthopedics, and radiology. Many of these doctors donate all or part of their services to help provide our dogs with the best care possible throughout their lives.

Guide Dog Training

Our guide dogs spend five to 12 months undergoing formal training with a professional instructor. They learn the skills needed to safely guide a person with vision loss, such as indicating changes of elevation and navigating around obstacles.

Our proprietary Successive Training & Enrichment Program (STEP) uses a relationship-based approach to raising and training our pups, using positive rewards to build a spirit of cooperation and willingness. Dogs raised through this program display significantly increased confidence and focus.

DID YOU KNOW?

- Each guide dog is carefully matched with his or her blind handler based on pace, pull, personality, and other critical factors.
- Guide dogs do not know how to cross the street. Their handlers listen to traffic sounds and determine when it’s safe.
- Guide dogs are taught “intelligent disobedience” and will ignore the command to move forward if a car or other dangerous object is in their path.

FISCAL YEAR 2019 TRAINING

Here’s what supporters like YOU have made possible

283 dogs entered guide dog training
262 Labrador Retrievers, 21 German Shepherds

157 dogs graduated
126 dogs went on to other careers
We ran the 2019 New York City Half Marathon!

Three Running Guide Dogs — Westley, Waffle and Gus — took turns leading Guiding Eyes President and CEO Thomas Panek through the race. The team’s historic run, including Gus’ retirement at the finish line, brought awareness to the Guiding Eyes mission and earned media coverage worldwide.
The Guiding Eyes for the Blind Running Guides program, the only one of its kind in the world, enables people who are blind or visually impaired to have the opportunity to learn how to safely run with their guide dog’s support.

Our Running Guide Dogs enhance their handlers’ independence, autonomy and overall physical fitness — whether the team is going for a casual run in the park or training for a 10K. The health and safety of the dogs and people are of the utmost priority; therefore, Running Guides are fitted with a specialized harness and boots. For students who love to run, this training can be added on to any of our other programs.

Career-Change Dogs

Guiding Eyes spends months getting to know our puppies and dogs, to make sure they’re suited for guide work. Just like people, dogs have different personalities and want different careers. (And for some, that means a career as a pet!)

Dogs who aren’t suited to guide or other service work are placed in loving homes through our public adoption program. These loving, impeccably bred puppies and dogs are in high demand but are well worth the wait.

Student Training Programs

Guiding Eyes for the Blind is proud to offer a variety of programs, so our students can receive the training that best suits their needs.

- **On Campus Training**
  Students spend three weeks at our Yorktown Heights, New York campus to learn how to care for and travel safely with their new guide dogs.

- **Specialized Training Program**
  This innovative program empowers people with vision loss who have additional challenges such as gait and balance issues, cognitive challenges, and individuals who are DeafBlind. Highly customized training ensures that each team achieves maximum independence and mobility.

- **Home Training**
  This program takes our dogs and training staff to the home of students who cannot attend the On Campus Training Program in Yorktown Heights, New York.

- **Accelerated Client Training Option (ACTION)**
  This abbreviated program is designed for experienced guide dog users.
Graduation

Monthly graduation ceremonies are the culmination of training for our guide dog teams. They are an opportunity for puppy raisers to meet their dogs’ new handlers and for all volunteers, donors, and supporters to share in the celebration of new independence.

Graduation ceremonies are open to the public and held Saturdays at our Yorktown Heights, New York campus, or can be viewed on our website anytime.

Retirement

In retirement, a guide dog often goes on to live with its handler who is blind or visually impaired, or with a family member or friend of the handler. Sometimes, Guiding Eyes is able to place retired guide dogs with their original puppy raisers or another adopter. We are committed to caring for our dogs from the moment of their birth throughout their lives.

“I go more places and do more things, partly because of the enjoyment of using a dog. That sense of independence and freedom of movement contributes to having better spirits, being happier, engaging more and being bolder. For me, life is fuller with a guide dog.”

— Andrea + Otis, May 2019 Graduates
FISCAL YEAR 2019 GUIDE DOG TEAMS

157 guide dogs were paired with people with vision loss
144 Labrador Retrievers
13 German Shepherds

12 of the teams were Running Guides
17 received Specialized Training

53% of graduates were new to our school
47% were returning graduates
44% never had a guide dog before
Graduate Spotlights

David + Tessi

“I’m just so extremely thankful and really humbled for the opportunity given to me. The gift I’ve received will change my life.”

David found a perfect match in his first guide dog, Tessi, a petite yellow Labrador with a heart on her nose. He describes her as “active, keen and ready to work,” an “intelligent and energetic partner” in his busy life as a U.S. Army veteran and higher education professional at Stetson University.

Since their graduation, David and Tessi have been busy working on campus and have traveled to Indiana, Colorado and Mississippi. Says David, “I actually don’t know how I functioned without Tessi. She is my best friend, and she keeps me out of trouble on a daily basis.”

Maricar + Cliff

“With this dog, I see so many possibilities for myself. Especially running. I am free again!”

Maricar is a DeafBlind woman who works as an independent living supervisor at the Helen Keller National Center. She was recently paired with black Labrador Cliff, her second guide dog from Guiding Eyes. “When I met him, I fell in love with him,” she says.

Maricar and Cliff completed two of Guiding Eyes’ specialized training programs: the partners learned to communicate using non-verbal commands through the Specialized Training program, and also completed the Running Guides program, which trained Cliff to safely guide Maricar on exercise runs. “Cliff allows me to be more independent. I navigate better. He’s an amazing, special being, and he works so hard,” she says.
Clayton refused to let blindness slow him down. As a father, a high school wrestling coach, a weightlifter, and a runner, he is always busy. “I consider myself a strong person. But I wanted my independence back.”

He found a loyal partner in his first guide dog, black Labrador Eddie. “My Eddie is the perfect guide dog for me: he is very confident and focused, but at playtime he’s a complete goofball,” says Clayton. Eddie was named in honor and in memory of Detective Edwin Ortiz, who served 20 years in the New York City Police Department. “He walks along my side to keep me safe, just as Detective Ortiz did for so many others.”

Karen is a Connecticut school administrator who loves cooking and hiking with her husband and teenage daughter. Her Guiding Eyes black Labrador Flint was a perfect match from the start. “The first time I walked with him, the instructor was describing the obstacles that Flint was guiding me around, and I hadn’t even realized that he was doing it! It was pretty cool to hear.”

Flint also fit right in with Karen’s family. “He had made himself part of the household,” she says. “It’s an incredible experience. Sensing the intelligence of these guide dogs and feeling how they care for you is impossible to understand unless you’ve experienced it yourself.”
We are grateful to our donors who generously supported our mission during the 2019 fiscal year, October 1, 2018 to September 30, 2019. Your gifts make it all possible!

$100,000 AND UP
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WAYS TO SPONSOR

There are many opportunities to support the life-changing work of Guiding Eyes. Here are a few ways that the supporters within these pages have chosen to support our mission of providing exceptional guide dogs to those with vision loss:

$500
Sponsor a monthly graduation ceremony

$1,000 or $2,500
Purchase a Paw on the “Paws of Fame” Donor Wall

$5,000
Special-name a puppy

$10,000
Sponsor the training of a specific guide dog

$50,000
Lifetime support of a guide dog team

Visit “How to Help” on our website or contact Guiding Eyes to learn more.
Guiding Eyes is grateful for our 2019 Volunteer of the Year, Allison Bernstein. On a neighbor’s recommendation, Allison came to Guiding Eyes seeking new challenges as her children grew older and more independent. This committed, eager supporter found volunteer opportunities and much more: “At Guiding Eyes, I have found my second home... I feel a real sense of purpose,” she says.

Allison began her volunteer adventure in our headquarters, assisting the Development team with data entry,
record management and special events. She also completed training to assist with kennel enrichment at our Canine Development Center and perform home socialization. “It’s fun to interact with the puppies, but it’s fulfilling to know that I’m helping them on their journey to become guide dogs,” says Allison.

Allison particularly enjoys meeting Guiding Eyes students, and recalls one four-time graduate who told her that every volunteer helps change the life of everyone they interact with. “That was an eye-opening moment that really touched my heart,” she says. “What the dogs do for our students is truly phenomenal.”

Allison, a true team player, volunteers more than her time; she and her husband Eric are generous donors, and she recently recruited Eric’s company, Broadridge Financial Solutions, as a corporate sponsor.

Thank you, Allison – we are honored by your support!
Helen Van Syckle
Rene Vadeboncoeur
John and Linda Vacca
A. V., Jr.
Anne Urban
Stephen Ucko
Brett Ubl
Sandra Turner
Peggy Turner
David and Jean Tuleen
Cathy Trumbull
John Troutman
The Triple T Foundation
Trailheads/Ed Raftery
Alfred and Diana Traegler
Patricia Townsend
C. Tormala
Charlie Tonkin
Hope Tobey
Doreen Toben
Nadine Tilley
Sampan

In-Kind Gifts
Aero Hardware and Parts Co.
Jean-Michel Andriot
Anglebrook Golf Club
Avant Services Corporation
Caramoor Center for Music and the Arts
Centennial Golf Club
Crabtree’s Kittle House
The Daily Show with Trevor Noah
Emilio Ristorante
Empire BlueCross BlueShield/Anthem, Inc.
Steven Flagg
Tamala Gatineau
Hermes of Paris
Historic Hudson Valley
Kinloch Consulting Group, Inc.
Knollwood Country Club
The Kong Company
Richard Laine
Randall Levine
Cheryl McNeil-Fisher and Rich Fisher
Modell’s Sporting Goods Moderne Barn
Mount Kisco Country Club
Eileen and Kuni Nakamura
Nylabone Products
Old Oaks Country Club
Mike O’Neill
Lawrence Rappaport
Riverhead Building Supply Somers Discount Wine & Spirits Inc.
Stone Creek Inn
Teitel Brothers
Travelers Rest
Westchester Magazine
Deborah Wright

Lions
Alfred Lions Club
Amherst Lions Club
Andover Lions Club
Apalachin Lions Club
Armonk Lions Club
Avon Lions Club
BMW Lions Club
Belfaston Lions Club
Bellingham Central Club
Blauvelt Lions Club
Bloomfield Lions Club
Bolivar Lions Club
Bremerton Central Lions Club
Bronx Lions Club
The Brookfield Lions Charities, Inc.
Brookville-Timberlake Lions Club
The Town of Brownville Lions Club
Canastota Lions Club
Carmel-Kent Lions Club
Chesterfield Lions Club
Chittenango Lions Club
Clarence Lions Club
Clarendon Lions Club
Clark Lions Club
Colchester Lions Club
Cold Spring Lions Club
Crotone Lions Club
Dansville Lions Club
Town of Dover Lions Club
East Aurora Lions Club
Essex Lions Club
Fairport Lions Club
Forest Lions Club
Fulton Lions Club
Germantown Lions Club
Goshen Lions Club
Green Valley La Canoa Lions Club
Greenwich Lions Club
Hadley-Luzerne Lions Club
Int’l Association of Lions Clubs #8439
Jacksonville Beaches Lions Club Inc.
Jeffersonville Lions Clubs
Lions Journey for Sight Region 2
LaGrange Lions Club
Lake Placid Lions Club
Lansing Lions Club
Larchmont Mamaroneck Lions Club
Medina Lions Club
Mesa Host Lions Club
Millerton Lions Club
Montville Mohican Pequot Lions Club
New Rochelle Lions Club
New York Cuban Lions Club
New York Impacto Lions Club
New York Japanese-American Lions Club
Newtown Lions Club
Norfolk Lions Club
Norshaft Lions Club
North Rockland Lions Club Foundation, Inc.
Northern Columbia Lions Club
Lions Club Of Olcott
Overland Park Host Lions Club
Ovid Willard Lions Club
Pearl River Lions Club
Penn Yan Lions Club
Pine Bush Lions Club
Plainfield Lions Club
Pleasant Valley Lions Club
Pleasantville Lions Club
Powhatan Lions Club
Ramapo Lions Club
Rondout Valley Lions Club
Rye City Lions Club
Schuylerville Lions Club
Solvay Geddes Camillus Lions Club
Somers Lions Club
South Brunswick Lions Club
Matching Gift and Employee Giving Programs

3M Company
Abbvie Inc.
Accenture
Adobe Systems, Inc.
Aerogt Rocketdyne
Aetna Foundation
Agilent Technologies
AIG
AK Steel
Albemarle Foundation
Allstate
Ally Financial
AmazonSmile Foundation
American Agricultural Insurance Company
American Express
American Family Insurance
Amica Mutual Insurance Company
Andersen Tax
Applied Materials
Autodesk Foundation
Avago Technologies
Bank of America Charitable Foundation
Bank of the West
BD Corporate Benevity
Best Buy Foundation
Blue Cross and Blue Shield of Minnesota
BNY Mellon
Boehringer Ingelheim Cares Foundation, Inc.
Boeing
BP Foundation, Inc.
Bright Funds Foundation
Bristol Myers Squibb Foundation
CA Technologies
The Campbell Foundation
Causecast Foundation
CDK Global
CenturyLink
Charities Aid Foundation
CharityChoice
Chevron Humankind
Chubb Group of Insurance Co.
Cigna
Citizens Charitable Foundation
ConocoPhillips
Daimler Trucks North America
Dell Silicon Valley Direct Mail Processors, Inc.
The Walt Disney Company
Dominion Foundation
Donate Well
Duke Energy
eBay Foundation
Employees Charity Organization (ECHO) of Northrop Grumman
Ecobal
Energizer Holdings
Equitable Foundation
Erie Insurance Co.
Esurance
Exelon Foundation
ExxonMobil
Fidelity Charitable
First Energy
The Freddie Mac Foundation
Gannett Foundation
Gap Inc.
General Electric Foundation
General Mills
GlaxoSmithKline
Gooding Group Foundation
Grainger Industrial Supply
The Guardian Life Insurance Company of America
HCA Healthcare
The Home Depot
The Horizon Foundation for New Jersey
HSBC
The Humana Foundation
IBM Employee Services Center
Illinois Tool Works Foundation
JCPenney
Jim Beam Brands Company
JK Group, Inc.
Johnson & Johnson JPMorgan Chase & Co.
JustGive
Kate Spade Foundation
KeyBank
Legg Mason
Lenovo
Liberty Mutual Group, Inc.
Lilly Endowment
Lincoln Electric Holdings, Inc.
Lincoln Financial Foundation
Lone Pine Foundation, Inc.
LPL Financial
MacArthur Foundation Mastercard
Medtronic
Merck
MG Resorts Foundation
Mondelēz International Foundation
Monsanto Fund
Motorola Solutions Foundation
Mutual of America Nationwide Insurance Network for Good
New York Life Insurance Company
NGM Charitable Foundation
Nieman Marcus Nordstrom
Oppenheimer Funds Company
Penguin Random House
PepsiCo
Phillips 66
Pledgeling Foundation
PNC
PPG Industries
PricewaterhouseCoopers
Progressive Insurance Foundation
Randstad
Regeneron Pharmaceuticals
S&P Global
S.H. Cowell Foundation
Salesforce.org
The San Diego Foundation
Sempra Energy
Shell Oil Company
Standard Insurance Company
Stanley Black & Decker, Inc.
State Farm
Subaru of America
Symantec
Synchrony Financial
Takeda Pharmaceuticals U.S.A.
Target Corporation
TE Connectivity
Thermo Fisher Scientific
Thrivent Choice
TIAA Charitable
TisBest Philanthropy
Travelers Insurance
U.S. Cellular
UBS
Union Mutual Fire Insurance Company
Unum Group
U.S. Bank
Verizon
Vertex
WakeMed Foundation
The Walt Disney Company Foundation
Wells Fargo & Company
White Mountains Capital, Inc.
Xcel Energy Foundation
XTIO Energy Inc.
YourCause, LLC
PATHFINDERS

We gratefully acknowledge our Pathfinder Society members ("Pathfinders"), generous, forward-thinking supporters who have included Guiding Eyes in their estate plans.

Ms. Renee Abernathy
Jane Adams and William L. McNulty
Mr. and Mrs. Ronald E. Ahlers
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Ellen Davis and Myra Kaplan
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Brian and Lea O’Day
Ms. Laura Oftedahl
Bob Oldham
Barbara Pajak
Jerry A. Parish
Elizabeth Penn
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Terri Pigue and Ralph Sole
Cheryl L. Pitz
Anne Powell
Angelo and Ellen Purcigliotti
PATHFINDER SOCIETY SPOTLIGHT

Barbara Brunner

Guiding Eyes appreciates the dedication of Pathfinder Society member Barbara Brunner, who took a passerby’s interest in our mission and developed it into a passion.

After driving by Guiding Eyes’ Canine Development Center in 2015, Barbara went online to learn more. She soon became a volunteer in the whelping kennel and home socialization program, opened her home to Viking, a black Labrador stud in our breeding program, and adopted career-change German Shepherd pup Max.

Barbara has helped fund the whelping kennel’s remote camera system, donated a dog treadmill, and volunteered at countless events. She recalls sponsoring a graduation ceremony when one of Viking’s first pups completed training. “Even though I wasn’t directly involved with that puppy’s accomplishments, I was still so proud,” says Barbara. “The puppy raiser, along with Guiding Eyes volunteers and staff, did so much of the work to get that puppy to graduation day. It really takes a village!”

Barbara became inspired to make a lasting impact when she learned about the Pathfinder Society. “Designating Guiding Eyes as a beneficiary of my IRA gives me peace of mind that Guiding Eyes dogs will continue to make a profound difference in people’s lives for years to come.”

Barbara, the Guiding Eyes village is grateful for your support!
BEQUESTS AND TRUSTS

Diana Quagliariello
Rosemary Rafter
Rev. David B. Rapp
Mr. Francis H. Rasmus, Jr.
Donna Raven
Alexis Read
Ellen Rice
Mr. William M. Rice
Jerome Richter
Miss Augusta A. Rosasco
Ms. Edith Rosenfield
Cynthia and Ken Rosenthal
Kip Rosenthal
Sally and Sandy* Rosenthal
Mr. Leo E. Roy
Pamela Ruegg
Joe Russo
Terry and Carolyn Ryan
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Sy Schiffman*
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Ronald Schofield
Leslie and Jerry Schratz
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Mr. Fred Wolter
Judith and Winton Wood
Ginny A. Wright
Ms. Louise B. Wulff
Joy Young
Lynne Young
Mary Jo Young
Bonita Zaucha
Eleanor M. Ziegler
Ms. Alice M. Ziittel

*Deceased

Estate of Dorothy P. Abele
Estate of Leticia C. Anand
Norma L. Andrews Living Trust u/i/d May 2, 2007
Estate of Alice J. Archambault
Estate of Helen Auer
Second Complete Restatement of The BJB Trust I dated April 19, 2012
Estate of Henrie Jo Barth
Estate of Willila W. Baxter a/k/a Lila Baxter
Mary Love Charitable Remainder Trust
Betty Jane Bell Charitable Trust
Peter and Imogene Betschart
Estate of Margaret A. Bimel
Jacolin Nichols Blackburn Revocable Trust
Leonard Blank Trust Agreement
Estate of Ingeborg M. Borre
Estate of Linda Bown
Bradford Revocable Family Trust
Adele L. Bright Trust
Donald E. Brookman and Elizabeth Brookman Revocable Living Trust
The Joel M. Brown IRA Beneficiary Trust
Trust of Walter A. Bunton
Estate of Marilyn L. Camera
Edward T. Cassidy Trust
Estate of Winifred V. Chmielewski
Estate of Virginia Close
Estate of Howard Cobry
Walter P. Condon Trust
Dorothy D. Conkey Trust
Estate of Pearl A. Connor
Estate of Jean E. Cook
Coombs-Robbins Trust Fund
Estate of Marcia Cooper
Kim G. Cunningham Revocable Trust
Estate of Harriet A. DeCatur
DeFilippo Family Revocable Living Trust
James E. Deignan Living Trust
Estate of Marilyn J. Devitt
Estate of Joan Dickson
Rosalie Dowdall Trust
Estate of Dolores L. Edler
The Dixie Blackstone Eger Trust
Estate of Angelene C. Enck
W. Moreland and Ruth U. Ernst Charitable Trust
Elinor Esslinger Revocable Trust
In Memory of Mr. and Mrs. Edward Farrell (Estate of Christine B. Farrell)
Fichtner Irrevocable Trust 2016
Estate of Margaret W. Fisher
Charles S. Fiske Trust
Estate of Carolyn Ford
Estate of Dorothy V. Fowler
Sanford Fox Irrevocable Charitable Remainder Unitrusts
Amarylis C. Garrello Revocable Trust
Elzie Marie Gensler Trust
Estate of Lawrence Gibstein
E. Allen and Adelaide R. Ginkinger Memorial Trust
George Glass Trust
Walter G. Goetz Revocable Trust
Estate of Mary Lea Guyer Gordon
Anna Green and Frank Green Charitable Trust
Estate of Irene M. Haas
Estate of Diane M. Hack
Estate of Suzanne Marie Hackman
Estate of Jacqueline Cato Hijmans Harris
Estate of Edwin A. Harris
Estate of Judith Heath
Estate of Frances W. Hellmers
Estate of Rosann Herdyk
The Estate of Sally Woolwine Higgins
Stanley and Anita Hirsh Trust
Donald A. and Vivian A. Hoeppner Declaration of Trust
Estate of Bettina Hollis
Estate of Jean E. Hornlein
Mary Jane Irwin Trust
Robert W. Janssen Annuity
Mary Janvrin Revocable Trust
Estate of Patricia Lou Johnson
Estate of Louise Maurer Johnson
Estate of Marion E. Jones
Ruth M. Jones Memorial Fund
Estate of Jack Ellwood Jones
Jean L. Jones Trust Under Agreement Dated January 10, 2007
A. Elizabeth Jones Trust
Evelyn M. Jourdan Annuity
Estate of Lewis Kaplan
Mildred P. Kirkpatrick Trust
Agreement Dated 7/30/10
The Patricia J. Kohl Living Trust
Estate of Marjorie J. Kraus
Estate of James A. Krecek
Guiding Eyes is grateful to the more than 250,000 generous individuals who support us through our Response Marketing Program. We have made every effort to ensure the completeness and accuracy of this list. However, if you notice an error, please accept our sincere apologies and notify us at info@guidingeyes.org.

By including Guiding Eyes in your estate plans, you can help us continue our life-changing work while also meeting your personal and financial goals. Options range from a simple bequest to a gift that provides you with income for life, such as a gift annuity or trust. Guiding Eyes can assist you with sample language and other information to discuss with your financial advisor.

Our Pathfinder Society exists to recognize friends who have remembered us in their estate plans. Special benefits of Pathfinder Society membership include a commemorative certificate, a small gift of appreciation, and an opportunity to be “partnered” with a Guiding Eyes pup. That means you’ll receive photos and written updates on “your” pup’s progress. You’ll also be invited to special events and gatherings in your area.

Visit “How to Help” on our website or contact Guiding Eyes to learn more.
STATEMENT OF ACTIVITIES

Public Support:

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>Purpose Restricted</th>
<th>Perpetual in Nature</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$16,822,301</td>
<td>$695,279</td>
<td>$24,000</td>
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<tr>
<td>Planned giving</td>
<td>8,561,044</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other income</td>
<td>491,813</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>1,674,645</td>
<td>(1,272,420)</td>
<td>(402,225)</td>
</tr>
<tr>
<td>Total Public Support</td>
<td>27,549,803</td>
<td>(577,141)</td>
<td>(378,225)</td>
</tr>
</tbody>
</table>

Expenses:

Program services

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>Purpose Restricted</th>
<th>Perpetual in Nature</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Student Instruction &amp; Dog Training</td>
<td>8,889,266</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Student Services</td>
<td>727,248</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Veterinary Hospital</td>
<td>6,099,641</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Canine Breeding</td>
<td>630,148</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Facility &amp; Food Service</td>
<td>2,241,300</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Enrichment</td>
<td>2,551,144</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Program Services</td>
<td>21,138,747</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

Supporting Services:

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>Purpose Restricted</th>
<th>Perpetual in Nature</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management &amp; general</td>
<td>1,373,662</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Fundraising</td>
<td>3,912,436</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Supporting Services</td>
<td>5,286,098</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

Total Expenses: $26,424,845

Excess of public support over expenses

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>Purpose Restricted</th>
<th>Perpetual in Nature</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment income (net)</td>
<td>1,124,958</td>
<td>(577,141)</td>
<td>(378,225)</td>
</tr>
<tr>
<td>Other net asset adjustments</td>
<td>1,219,843</td>
<td>-</td>
<td>141,640</td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>76,659,664</td>
<td>1,839,308</td>
<td>8,210,258</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$77,110,821</td>
<td>$1,262,167</td>
<td>$7,973,673</td>
</tr>
</tbody>
</table>

STATEMENT of FINANCIAL POSITION

Assets

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>Purpose Restricted</th>
<th>Perpetual in Nature</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$4,316,998</td>
<td>$1,262,167</td>
<td>-</td>
</tr>
<tr>
<td>Receivables and prepaids</td>
<td>1,414,585</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Investments</td>
<td>56,395,141</td>
<td>-</td>
<td>7,973,673</td>
</tr>
<tr>
<td>Other assets</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Land, buildings and equipment, net</td>
<td>21,341,660</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Assets</td>
<td>83,468,384</td>
<td>1,262,167</td>
<td>7,973,673</td>
</tr>
</tbody>
</table>

Liabilities & Net Assets

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>Purpose Restricted</th>
<th>Perpetual in Nature</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable &amp; accrued expenses</td>
<td>1,449,130</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Gift annuity and other reserves</td>
<td>1,705,544</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Bonds payable</td>
<td>2,005,098</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Accrued pension obligation &amp; Deferred 457B</td>
<td>1,197,791</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Net assets</td>
<td>77,110,821</td>
<td>1,262,167</td>
<td>7,973,673</td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>$83,468,384</td>
<td>$1,262,167</td>
<td>$7,973,673</td>
</tr>
</tbody>
</table>

Our website, which contains the electronic financial statements, will advise the reader that such financial statements are presented for convenience and information purposes only, and while reasonable efforts have been made to ensure the integrity of such information, they should not be relied on. A copy of the printed fiscal year 2019 audited financial statements will be provided upon request.

The above condensed financials have been taken from the fiscal year 2019 financial audit performed by BDO, USA LLP.
Leadership Team

Thomas A. Panek, President & Chief Executive Officer
Dr. Beth Brenninkmeyer, DVM, Chief Veterinary Officer
Susan Ludwig, Controller
Janine Petroro, Director of Human Resources
Jane Russenberger, Senior Director of Genetics & Breeding
Kathryn Zubrycki, Vice President of Training Programs

Board of Directors

John L. Donnelly, Board Chair
Curt J. Landtroop, Vice Chair
Robert Druskin, Treasurer
Jane Adams, Secretary
Wendy Aglietti
Eduardo Andrade
Mary J. Conway
Wendy S. David
David Fein
Paul Holland
Sue Kelsey*
Susan Litwer
Eli Manning*
Thomas McC. Souther
Jane C. Parker
Andrea Redmond*
Cory Shields
Cynthia Sullivan*
Dr. Gaurang Trivedi
Matthew E. Zames

*Appointed Fiscal Year 2020

IN RECOGNITION

Guiding Eyes celebrates and thanks our three Directors Emeritus who stepped down in 2019:

Mary J. Conway, 25 Years of Service
Paul Holland, 16 Years of Service
Susan Litwer, 18 Years of Service
“My world and life have been so enriched and broadened, and I am eternally grateful.”
— Guiding Eyes Board Member Wendy + Okra