Rewriting the Story
Good News from Guiding Eyes

Guiding Eyes for the Blind
2021 ANNUAL REPORT
Our Mission

To provide guide dogs to people with vision loss. We are passionate about connecting exceptional dogs with individuals for greater independence.

Guiding Eyes is a 501(c)(3) nonprofit organization that provides all services completely free of charge. At Guiding Eyes, we rely upon the contributions of our generous donors to fulfill our mission.

We work out of our Headquarters and Training Center in Yorktown Heights, New York, and our Canine Development Center in Patterson, New York. Regional Guide Dog Mobility Instructors (GDMIs) are located throughout the United States to help support the ongoing relationship with each graduate as they adapt to traveling with their guide dog in their local communities.

Guiding Eyes is an accredited member of the International Guide Dog Federation (IGDF), the organization that establishes worldwide standards for the breeding and training of guide dogs.

On the Cover

Pictured in clockwise order:
José + Josette
Lauryn + Malone
Angel + Sigmund
Sue Ellen + Twig
Cole + Nutmeg

Read all about these Guiding Eyes graduate teams on page 6

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Dear Friend of Guiding Eyes for the Blind,

Since 1954, Guiding Eyes has managed to thrive on goodness, even in the most difficult of times. This past year, more than ever, we relied on the goodness of our loyal base of generous supporters, passionate staff and dedicated volunteers to come together to meet the growing needs of our diverse community of people with vision loss.

**We believe in the powerful, meaningful change that our beautiful dogs bring** to the life of people facing the daily challenges that blindness and vision loss present.

This year, we’ve helped people like Sue Ellen, who is proudly employed at a manufacturing plant, acts in two theater groups for the visually impaired, and is a writer of fan fiction. Her guide dog Twig brings her “freedom and comfort.”

We helped podcast producer Cole, who is studying Economics at the University of Arkansas, and loves sports and rap music. He calls his Guiding Eyes dog Nutmeg “a real firecracker.”

We matched guide dog Sigmund with Angel, who recently earned his Master’s in Vocational Rehabilitation and teaches Jiu Jitsu as a sport. “There’s never a down moment” with his Guiding Eyes dog; “he sees all the world as a nice place.”

We helped college-bound Lauryn, a high school valedictorian and a track athlete; she hopes to one day become a psychiatrist. Lauryn received her Guiding Eyes dog named Malone and in her words, he is “the sweetest little boy.”

We helped Jose, who works at a senior center assisting the visually impaired, and is inspired by the difference guide dog Josette has already made in his life; she’s “energetic, curious and motivated.”

Sue Ellen, Cole, Angel, Lauryn and Jose, along with 100 people around the United States, thrived this year, having received the priceless gift of a confident and well-trained guide dog by their side. We could not be prouder of the goodness of our donors, volunteers and staff, who despite all odds, came together as a community to help us fulfill our mission: to provide guide dogs to people with vision loss. Their generosity, dedication and hard work pulled us through.

“Thank you for your part in helping us flip the script, change the story, and create good news for the blind and visually impaired...”
As many organizations experienced, these figures differed from normal during the COVID-19 pandemic. Our priority remained to keep our students, staff, volunteers and dogs as safe as possible by adapting our personalized training model to include social distancing, virtual graduations and a temporary pause in whelping and training.

We were overjoyed to begin a gradual return to full operations at the end of 2021. Our whelping kennel staff welcomed our first litter of puppies since the pandemic began, our Guide Dog Mobility Instructors resumed dog training, and the veterinary staff reopened our kennels and veterinary hospitals — all in incremental steps that prioritized the health and safety of our community. We were especially grateful to the many volunteers who took in a “pandemic puppy” to give our dogs the best start possible as a future guide dog.

In Fiscal Year 2021, we are pleased to report the following achievements, made possible by people like you:

**403 puppies were born:** 373 Labrador Retrievers and 30 German Shepherds.

**292 puppies were selected to be placed in homes with puppy raiser families.**
(On average, over 65% of our puppy raisers come back to raise another guide dog puppy!)

**205 new dogs entered guide dog training,** including 176 Labrador Retrievers and 29 German Shepherds.

**108 new dogs graduated from guide dog training.**

**25 dogs went on to other careers.**

Of our 2021 guide dog teams, **104 guide dogs were paired with people with vision loss,** including 90 Labrador Retrievers and 14 German Shepherds.

**Seven of the teams were Running Guides.**

**10 received Specialized Training.**

**55% of graduates were new to our school, and 73% never had a guide dog before.**

**45% of graduates were returning to our school.**
Our good news stories and highlights traveled far and wide, including:


- Established by longtime donors the Gootter family, we launched the new Gootter Vet Fund to **allow Guiding Eyes graduates to collaborate with Guiding Eyes’ vets and their own local veterinarians** to help cover veterinary costs for minor procedures and diagnostic work.

- We worked with Google Research to develop Project Guideline, an app on a smartphone that uses a camera and headphones to **help people with blindness and low vision walk or run more independently** by following a painted line through a park setting. The technology is available at our Yorktown Heights, New York Campus and has been shared with other organizations serving the blind and low vision community.

- Meagan Gorsuch, a 2019 Guiding Eyes Graduate, with Henna, a German Shepherd guide dog, **won the Guide/Hearing category at the 2021 American Humane Hero Dog Awards**.

- We launched a joint project with The Chicago Lighthouse and other agencies to **place fully trained companion dogs with families who have a blind or visually impaired child** between the ages of 5 and 15. Not every dog has the confidence to become a guide dog, so this is a way that a few of our dogs can help children learn responsibility and prepare for guide dog use in the future.

- **Fundraising efforts went virtual**, including the 44th annual Guiding Eyes for the Blind Golf Classic, in which all blind and sighted golf participants played a round of 18 holes at their own course of choice and submitted their score before the virtual awards show hosted by our Board Member, Eli Manning; and the Wag-a-thon, a cumulative marathon that fundraisers and their dogs completed at their own location during the month of September.

You’ll find more good news in our Fiscal Year 2021 Annual Report: you’ll meet more of the people we serve, learn more about developments in our programs, and discover the community (and dogs!) who make it all happen. **We are proud of the success that our organization and our thousands of supporters achieved.**

Thank you for your part in helping us flip the script, change the story, and create good news for the blind and visually impaired — **we couldn’t do it without you.**

John L. Donnelly, Board Chair  
Thomas A. Panek, President & CEO
Guiding Eyes has 68 years of experience in providing guide dogs to people with vision loss.

We estimate that more than 10,000 service dog teams have graduated since our founding in 1954.

Approximately 900 Guiding Eyes dogs actively worked as service animals for people with vision loss over the past year.

Approximately 100 guide dogs are placed annually.

Nearly 500 pups are born annually. 90% are Labrador Retrievers, and 10% are German Shepherds.

More than 1,700 volunteers support our mission.

All of our services are provided free of charge to people who are blind or visually impaired.

Guiding Eyes does not depend on government funding. Our support comes almost entirely from individuals and philanthropic organizations.
Home training took on critical importance during the pandemic. **Guiding Eyes staff and volunteers crossed the United States to bring students and guide dogs together** to safely complete their training; many of our Home Training Teams are pictured below.
Graduate Spotlights

“I never imagined how much my first Guiding Eyes dog could change my life...”

Jose + Josette

“I feel like I’m back to walking the same way I did before the vision loss.”

“Josette is energetic and very motivated. She’s also very curious. When out of harness she’s so playful, yet when she’s in harness it’s all business. It’s so funny to see the parallel.

“I feel more confident with Josette... before, all my scheduling was based on how soon it would get dark, because navigating at night was so difficult. Recently, when Josette and I were walking with my fiancé, there had been hanging wires in our path and Josette just maneuvered me around them. I had no idea they were there!”

Cole + Nutmeg

“Nutmeg helps me live with a lot more freedom and independence.”

“As someone who co-produces a podcast about living with vision loss, I think and talk a lot about what it’s like to live without sight. And let me share something with you: Life is better with a guide dog.

“Before I had my guide dog Nutmeg, I relied on a cane to get around, and that was a very different experience. One of my friends put it best: ‘The cane is an obstacle identifier, but a guide dog is an obstacle avoider.’”
Lauryn + Malone

“With Malone at my side, I’m more independent than ever.”

“I’ve always loved running. I was even on the track team in high school. But on one particular day, I had a really hard time finding my way without a sighted guide. Right then, I decided to apply for my first Guiding Eyes guide dog. I never imagined how much Malone, my first Guiding Eyes dog, could change my life...

“He is the sweetest little boy. He always wants to know where I am, and if I leave the room, he sits by the door and waits patiently for me to return. My life-changing partnership with Malone has filled my life with warmth and love.”

Sue Ellen + Twig

“I love the inclusive nature of the Training and Admissions departments at Guiding Eyes.”

“Twig, my fourth Guiding Eyes dog, has a split personality — in harness, she’s all business. Out of harness, she is a snuggly goofball. She’s just adorable. I love that after work she likes to sit out on the patio with me and play fetch...

“(Guiding Eyes) won’t say no just because you may not be a ‘certain type’ of blind person... the Specialized Training program helps blind people with other challenges, too. I have motor skills issues and hearing loss along with my loss of sight, but no problem, I can get a dog from Guiding Eyes. It’s a team.”

Angel + Sigmund

“Every blind person has the need to get from point A to point B. A guide dog provides more options to get there.”

“In 1987 I received my first guide dog from Guiding Eyes, and Sigmund is my seventh. He gives me freedom. I think of it as driving a car versus riding a bicycle. Sigmund allows me to do more...

“Guiding Eyes made a good match placing Sigmund with me. He’s alert, funny, and self-assured. He’s very smart and a quick thinker and in or out of harness, he loves the world. There’s never a down moment with this guy; he sees all the world as a nice place.”
How do our adorable puppies become life-changing Guiding Eyes dogs?
Our Programs

Genetics & Breeding
As a global leader in genetics and breeding, Guiding Eyes employs industry best practices in our approach towards continually improving the health and temperament of our dogs. Our data-driven approach, together with our partnerships with other guide dog organizations, specialists, and universities, helps to promote genetic diversity and ensure that each generation of dogs is improving over time.

Our purposefully bred puppies are born at the Canine Development Center in Patterson, New York, where they are lovingly nurtured and socialized prior to entering their puppy raiser’s home.

Puppy Program
At age 6-9 weeks, our puppies transition to spacious kennels adjacent to the Hockmeyer Puppy Pavilion. In this fun, stimulating, toy-filled indoor and outdoor environment, pups continue to build upon the progressive lessons taught by staff and volunteers such as self-control when getting fed or picked up, settling during crate-time, and how to problem-solve and develop skills such as climbing stairs or mastering underfootings.
Journey of a Guiding Eyes Dog

We are committed to caring for our dogs from the moment of their birth throughout their lives.

**BIRTH**
Puppies are born at the Canine Development Center in Patterson, New York.

**BIRTH TO 8 WEEKS**
Puppies receive early training and socialization.

**8 WEEKS TO 16 MONTHS**
Puppies learn key skills from volunteer puppy raisers.

**16 MONTHS TO 22 MONTHS**
Dogs join Guide Dog Mobility Instructors in Yorktown Heights, New York to learn guide work.

**22 MONTHS TO 8-10 YEARS**
Dogs are matched and live with people who are blind as guides until retirement.
Socialization

Guiding Eyes runs an extensive pre-training program geared at developing each pup’s desire to connect with people, giving them a head start in understanding how to work with people in a positive, fun relationship.

From birth to 12 weeks, we acclimate our pups to the sights, sounds, social interactions, and early training that will maximize their potential to be a guide dog. Volunteers in our Early Socialization Program come in daily to massage our puppies from the time they are one week old, which begins building the vital relationship between the puppies and their human companions.

Volunteer Home Socializers build on early kennel socialization experiences by helping the puppies in a positive and supportive manner to become accustomed to a home environment and encouraging them to explore the sights and sounds of a busy household.

Puppy Raising

Puppies selected as potential future Guiding Eyes guide dogs are placed in volunteer homes for 12 to 18 months.

These essential volunteers raise a Guiding Eyes puppy by providing the pup with the love, socialization, house manners, and basic obedience they will need to succeed in guide dog training. The pup’s journey later continues at our Headquarters & Training Center in Yorktown Heights, New York, as they realize their full potential and train to become a world-class Guiding Eyes guide dog.

Brood & Stud Fostering

Guiding Eyes Breeding Dogs ensure the future of all our programs. They are vital to our work and the people who provide them with homes are crucial members of the Guiding Eyes community.

Brood/Stud fosters and sitters take on the responsibility of the health, well-being, and happiness of one of our breeding dogs. Our foster/sitter volunteers are also our diplomats, showing off our wonderful dogs to their communities each time they leave home.

Veterinary Services

At Guiding Eyes, we are dedicated to providing excellence in veterinary care. We operate two state-of-the-art veterinary hospitals through our main campus in Yorktown Heights, New York and our Canine Development Center in Patterson, New York.
Our veterinarians, licensed veterinary technicians, and administrative staff care for dogs in the Breeding, Puppy, and Training Programs. Our vet care extends to all working Guiding Eyes dogs through remote communication and referrals, and using our own facilities when proximity allows.

Our veterinary team performs routine surgical and dental procedures, x-rays, sonograms, endoscopy, laboratory work, vaccinations, and an array of wellness services. We also work with specialists in ophthalmology, cardiology, neurology, orthopedics, and radiology, many of whom donate services to help provide our dogs with the best care possible.

**Kennel Enrichment**

Guiding Eyes’ extensive kennel enrichment program helps ensure that our dogs have a positive, enjoyable stay with us. We evoke our dogs’ interest by exposing them to a variety of new stimuli, including community playtime together, scents, movement, natural and artificial objects, different textures and surfaces, and puzzles and food toys.

Our nurturing staff and volunteers provide a healthy combination of exercise and rest to stimulate our dogs’ minds, enhance their lives and prevent stress during this important training period.

**Training Our Guide Dogs**

Dogs sent to guide dog training learn the concepts of guiding in small steps, and build upon previous lessons with many repetitions in a great variety of situations.

Dogs in training are assigned to a Guide Dog Mobility Instructor, who will develop a relationship with the dog through play, obedience, and general time together. Our instructors will work with each dog for four to five months.

A guide dog is ready for placement with a partner when the dog responds reliably and safely to all work situations they will encounter while guiding, such as indicating a curb, a change in elevation, and navigating around obstacles. We carefully match each guide dog with a person based on pace, pull, personality and the person’s preferences.

**Career-Change Dogs**

By showing enthusiasm for guide work, each Guiding Eyes dog demonstrates to us their potential career path. Only dogs showing the self-confidence and composure necessary for guide work are assigned to undergo guide dog training and placement with a person who is blind or visually impaired.

Dogs who are not selected for guide dog work often still go on to other important careers as service dogs. For example, a dog that likes to stop and sniff with a little too much energy to settle may enjoy an active career alongside a first responder.
Dogs that aren’t suitable for guide or other service work are released from our program and placed in loving homes through public adoption. These loving puppies and dogs are few and far between and in high demand but are well worth the wait.

Guide Dog Mobility Instruction
Guiding Eyes is not one-size-fits-all; we know that every guide dog is different from the next. We celebrate every match we make between a person and their guide dog — and support that partnership throughout their lives together.

We offer flexible options for someone interested in receiving a guide dog, including On-Campus Training at our headquarters in Yorktown Heights, New York and Home Training for those unable to travel. We also offer Specialized Training for people who have additional needs such as gait and balance issues, cognitive challenges, and hearing loss. And our unique Running Guides program trains dogs at a faster pace, enhancing our graduates’ physical fitness.

To further meet our students’ needs, training can be adjusted to accommodate work schedules, family life and more. Our instructors continue to refine their training during each program to meet each student’s needs and ensure success.

Graduation
Graduation ceremonies are the culmination of training for our guide dog teams. They are an opportunity for puppy raisers to connect with their dogs’ new handlers and for our volunteers, donors, and supporters to share in the celebration.

Quite often, graduates and raisers develop a friendship that can last a lifetime. Past ceremonies are viewable on our website anytime.

Retirement
The age of retirement from guide work varies considerably for each dog and is dependent upon factors related to the dog’s health, age, and situation. The blind handler has first option of adopting the retired guide dog or placing the dog with an approved adopter who is a close friend or family member.

Sometimes, Guiding Eyes is able to place a retired guide dog with their original puppy raiser or another adopter. We are committed to caring for our dogs from the moment of their birth throughout their lives.
We are grateful to our donors who generously supported our mission during the 2021 fiscal year, October 1, 2020 to September 30, 2021. Your gifts make it all possible!

**$100,000 and Up**
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- Ways to Sponsor
- Pathfinder Spotlight
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John Holly
I initially came to Guiding Eyes in 1976 when I worked in the area after graduating from University of Pennsylvania School of Veterinary Medicine. Guiding Eyes did not have their own veterinarians then, and our practice provided veterinary care.

“In 1998 I got my first Guiding Eyes pup to raise, a black Lab named Vesta, and continued with black Labs Olympia and G-Lee, then co-raised German Shepherds Garnet who became a brood which I fostered, while also sequentially co-raising Garnet’s daughters Clarice, Ruthann, Gladys and Moxie. I also fostered Ruthann when she became a brood and co-raised her daughter Esther.

“I currently foster two German Shepherds, brood Emery and stud Eric. Besides having them as remarkable companions, I know I will get a good walk in every day. And because I volunteer in the puppy kennel, I often get to meet their pups.

“The easy answer to why I choose to volunteer at Guiding Eyes is ‘the dogs,’ but it goes beyond that. When I try to imagine what life would be like without my gift of sight, it would be overwhelming. The dogs are a gift for life — a partnership of a guide dog. And a huge part of my connection to Guiding Eyes is the lasting, meaningful friendships with staff and volunteers — friendships that are now almost 25 years old. We share powerful connections to each other, to the dogs and to the Guiding Eyes mission. I get much more than I give.”
Opportunities to support the life-changing work of Guiding Eyes

Here are some ways that our donors have chosen to support our mission of providing exceptional guide dogs to those with vision loss:

<table>
<thead>
<tr>
<th>Amount</th>
<th>Opportunity</th>
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<tbody>
<tr>
<td>$500 to $2,500</td>
<td>Sponsor a Graduation Ceremony.</td>
</tr>
<tr>
<td>$1,000 to $2,500</td>
<td>Purchase a “Paw” on the “Paws of Fame” Donor Wall.</td>
</tr>
<tr>
<td>$5,000</td>
<td>Special Name a Guiding Eyes Puppy.</td>
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<tr>
<td>$10,000</td>
<td>Sponsor the Home or On-Campus Training of a Guide Dog Team.</td>
</tr>
<tr>
<td>$50,000</td>
<td>Sponsor a Guiding Eyes Handler-Guide Dog Team, from Breeding through Training.</td>
</tr>
</tbody>
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Visit “Ways to Give” on our website or contact Guiding Eyes to learn more.
We have made every effort to ensure the completeness and accuracy of this list. However, if you notice an error, please accept our sincere apologies and notify us at info@guidingeyes.org.

Guiding Eyes is grateful to the more than 250,000 generous individuals who support us throughout the year.
Matching Gift and Employee Giving Programs

Abbott Laboratories
AbbVie Inc.
Accenture
Achievers
Adobe Systems, Inc.
Aerojet Rocketdyne
Aetna Foundation
Agilent Technologies
AIG
Ally Financial Inc.
American Agricultural Insurance Company
American Express
American Family Insurance
America’s Charities
Amica Mutual Insurance Company
Anheuser-Busch
Apple Inc.
Applied Materials
Arcelormittal
Aspen Insurance
AstraZeneca
Pharmaceuticals
AT&T Corporate Matching Gifts Program
Bank of America
Becton, Dickinson and Company
Benevity
Benjamin Moore Paints
Best Buy Foundation
Biogen MA Inc.
Blackbald, Inc.
Blackrock
BNY Mellon
Boehringer Ingelheim
Cares Foundation
Boeing
BorgWarner
Bridge Investment Group
Bright Funds Foundation
Bristol Myers Squibb Foundation
Cardinal Health Goup
CarMax
CBRE
Charles Schwab & Co., Inc.
Chevron
Chubb Insurance Group
Cigna
CIT Bank
Citizens Charitable Foundation
CME Community Group
CNA
Colgate-Palmolive Co.
Comcast
Con Edison
ConocoPhillips
Costco
Dell
Deutsche Bank
Dominion Energy
Duke Energy
eBay Foundation
Ecolab
Embrace Home Loans
Empire BlueCross
BlueShield/Anthem, Inc.
Equitable Foundation
Erie Insurance Co.
Estee Lauder
Exelon Foundation
ExxonMobil
Fluor Corporation
FM Global
Frontstream Credit
Gannet Foundation
Gartner, Inc.
GBU Financial Life
General Electric
Givinga
GlaxoSmithKline
Google, Inc.
Graco
Guardian Life Insurance Company of America
HCA Healthcare
Hewlett-Packard
HSBC
IBM
Illinois Tool Works, Inc.
Intel
JC Penny
JK Group, Inc.
Johnson & Johnson
JP Morgan Chase & Co.
JustGive
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Liberty Mutual Group, Inc.
Lilly Endowment
Lincoln Financial Foundation
LPL Financial
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MassMutual
Mastercard
McDonald’s Corporation
McKesson Foundation
McKinsey & Company
Medtronic
Merck
MG Resorts Foundation
Micron Technology
Microsoft
Moody’s Corporation
Morgan Stanley
MUFG Union Bank
Mutual of America
Nationwide Insurance
Network for Good
New York Life Insurance Company
Nintendo
Nordson Corp.
Northrop Grumman
Novartis
One Main Financial, Inc.
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PepsiCo
Pfizer, Inc.
Phillips 66
 PITney Bowes, Inc.
PNC
PPG Industries
Preformed Line Products Co.
PricewaterhouseCoopers
Progressive Insurance
Prospect Hill Foundation
Prudential
QVC
Raytheon
Red Hat, Inc.
Regeneron
Pharmaceuticals
S&P Global
S&T Bank
Salesforce.org
Shell Oil Company
Sherwin-Williams
Standard Insurance Company
State Farm
State Street
Subaru of America
Sun Life Financial
Symetra Life Insurance
Synchrony Financial
Takeda Pharmaceuticals
U.S.A.
TE Connectivity
TEGNA Foundation
The Capital Group
Companies Charitable Foundation
The Hartford
The Home Depot
The Humana Foundation
The Related Companies
The Walt Disney Company
Thermo Fisher Scientific
Thrivent Choice
Travelers Insurance
Truist
U.S. Bank
UBS
United Health Group
Unum Group
USAA Foundation
Verizon
VISA, Inc.
VMware Foundation
Voya Financial
W. W. Grainger
Wells Fargo & Company
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Xcel Energy Foundation
YourCause, LLC
Zurich American Insurance
We gratefully acknowledge our Pathfinder Society members (“Pathfinders”) — generous, forward-thinking supporters — who have included Guiding Eyes in their estate plans.

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Mrs. Carol P. Spisak
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Robert Rollmann
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Lynne Young
Bonita Zaucha
Sharon Zenger
Eleanor M. Ziegler
Ms. Alice M. Ziittel
* Deceased

Pathfinder Society Spotlight
Cheryl & James Goldman

“We don’t recall exactly how we became involved with Guiding Eyes for the Blind more than 30 years ago. Before retirement, we each encountered a guide dog user in our weekly work routine which heightened our awareness of the need for this service. Perhaps a Guiding Eyes mailing prompted us to donate and we’ve been supporters ever since.

“Jim and I made three trips to the Guiding Eyes campus. One of those visits was to the Canine Development Center where we were greeted by a stampede of puppies who wanted to explore our unfamiliar faces. We learned about the socialization process and were even able to hold five-week-old pups. We were also fortunate to observe a German Shepherd mother with her newborns. Just the way the staff handled all the dogs and puppies — their gentle and caring manner — was genuinely impressive. If you want to take part in a truly amazing experience, then we would encourage anyone to attend a guide dog team graduation. We saw first-hand how committed the puppy raisers and trainers were to the success of each dog. And to witness that trusted connection between a guide dog and his or her handler as they begin a new chapter of life together is truly inspirational.”

“We included Guiding Eyes in our estate plan because we want some of our assets to help continue their life-changing mission. It won’t end with us, as there will always be a need. Our hope is that others make a similar effort to secure the future of this vital work.”
Bequests and Trusts

Adrienne Allen Revocable Trust
Ute G. Allison IRA
Debra Sue Anderson IRA
Estate of Joan M. Armstrong
Second Complete Restatement of
The BJB Trust I dated
April 19, 2012
The Bauer Charitable
Remainder Trust
Betty Jane Bell Charitable Trust
Estate of Anna Bernhard
Estate of Danice J. Bitting
Rita Blersch Irrevocable Trust
Estate of Ingeborg M. Borre
Estate of Janet E. Bowerman
G. Thomas Brooks Revocable Trust
and Charitable Remainder Trust
Estate of Wilma Z. Brooner
Cecil and Martha K. Brown
Susan M. Cain Trust
Clara Lumpkin Cannistra
Inter-Vivos Trust
The Marian P. Carpenter Revocable
Trust
Robert Lee Caruthers Annuity
Estate of Gloria M. Castillo
Robert C. Causton Revocable
Living Trust
The Carolina C. Celli Trust
Estate of Dr. Elizabeth Collins
M. Colyer Charitable Trust
Dorothy D. Conkey Trust
Estate of Patricia Cook
Coombs - Robbins Trust Fund
Estate of Marcia Cooper
The Yvonne Marie Crosby
Living Trust
Francis C. Curtis Revocable Trust
Mary Ann Curtis Revocable Trust
A. E. Cuvelot Charitable
Remainder Unitrust
Estate of Alberta V. Daugherty
Ronald R. Davey Revocable Trust
Estate of Dona Lee Davey
Estate of Barbara Davis
Estate of Miriam de Stolfe
Estate Debra Jeanne Deaton
Estate of Velma Demeter
Estate of Thelma I. Desmone
Estate of Harriet A. Dick
Estate of Eleanor H. English
W. Moreland and Ruth U. Ernst
Charitable Trust
Estate of Mary Ann Feldman
Estate of Pamela J. Ferron
Estate of Suzanne Finegan
Residuary Trust U/W
Charles S. Fiske
Estate of Julia Forrest
Gaynell Lee Foster Trust
Glenn J. Frank IRA
Estate of John T. Franzoso
Froussard Joint Revocable Trust
Estate of Marie Francis Fuller
Lois F. Gaelen IRA
Estate of Ruth T. George
James J. Gibbons Trust
E. Allen and Adelaide R. Ginkinger
Memorial Trust
Estate of Mary Lea Guyer Gordon
Anna Green and Frank Green
Charitable Trust
Dorothy L. Gregory Trust Agreement
Estate of Mary K. Gutshall
Estate of Irene M. Haas
Estate of Joyce Hannisch
Raymond T. Hannock Life Insurance
Paula J. Harris Revocable Trust
Estate of Dolores Hayman
Estate of Julie Higi
Hixon Charitable
Remainder Trust
Vernon L. Hockerman IRAs
Betty L. Holloway Trust
Estate of Geraldine A. Houp
Estate of Gloria Gene Jeffrey
Jean L. Jones Trust Under
Agreement Dated
January 10, 2007
Ruth M. Jones Memorial Fund
Estate of Rosa Dare Keatts
Estate of Barbara J. Keyes
Estate of James Kimmons
Estate of Helen I. Kirschbaum
Estate of Leroy J. Krzycki
Estate of Elizabeth Crane Lawrence
Beatrice Lemlein
Estate of Thelma M. Lock
Estate of Edith Madden Lowry
Rechelle D. Lubanski Trust
Estate of Irene L. Lyons
Arlene C. MacQuown
Revocable Trust
Estate of Beverly Mallett
Charles L. Mannillo
Revocable Trust
Lorraine E. Marano Living Trust
Estate of Helen P. Markley
Paul S. Marsh
Mathews Family Trust
The Ralph W. Mauk and Dorothea M.
Mauk Revocable Trust
Paula J. McBurney Revocable Living
Trust dated July 1, 2014
Estate of Denise Marie McDonough
The John S. McEvoy Living Trust
Estate of Joann M. McSorley
Elynn G. Merritt 2014
Revocable Trust
Beverly J. Merritt 2014
Revocable Trust
Estate of Glenn Francis Michaelson
Frances Margaret Miller Estate
Estate of Linda Crump Morris
Horace A. Moses Trust
Ruth N. Moulton Charitable Trust
I. J. Nast Trust
Estate of Joan Nedza
Linda Kay Nicoll Trust and IRA
Estate of Emily Norton
Estate of Betty Olmstead
Bernise S. Olson Trust
Estate of Ann M. Oustad
The Imogene Kinder Owens Trust
Walter P. Pettipas
Revocable Trust
Estate of Gwendolyn Pfeiffer
Aurora Portilla
Estate of Howard F. Prass
Estate of Ingeborg T. Price
The Myra Priskie Revocable Trust
Jacqueline F. Rae 2008 Trust
The Theo Raven Revocable Trust
Darlene D. Reetz Trust
Jean Rensis Living Trust
Estate of Barbara J. Roberts
Estate of Patricia Ann Rodney
The Deborah A. Rollins
Revocable Trust
Estate of Cathleen Ann Ryan
Detrick Sadaa IRA
Mary Sage Charitable Trust
Margaret Sage Charitable Trust
The Florence Sakely Living Trust
Ann Solomonson Estate
and Trust
Fredricka P. Santos Annuity
and IRA
Edna Earl Scott Trust
Jack O. Scroggins Charitable
Foundation
Estate of Marianne Seidenberger
Estate of Richard G. Selle
Shafer Family Trust
Estate of Lois Bates Shy
Estate of Patricia Skehan
Estate of Lavona E. Slack
Sloman 2019 Trust
Roy S. Smith Charitable Trust
Estate of Katherine M. Somers
The Rita Sommer Living Trust
Revocable Trust of
Teresa A. Spreer
Robert K. Stahlberger
Revocable Trust
Grace C. Stebbins Trust
Jackie C. Stewart and Marion F.
Stewart Revocable Trust
Estate of Helen Fenneman
Stocksdale
Clifford Patrick Thorne
Revocable Trust
Barbara M. Trelenberg Trust
Estate of Merle Irene Troth
Catherine Tumbusch Charitable
Remainder Unitrust
Estate of Cynthia H. Turnbull
Estate of Victoria A. Twarog
Unverdorff Trust
Estate of Beverly A. Van Dyke
Marian Veatch Trust
Kenneth C. Wagner Living Trust
Albert Walters Trust
The Ethel J. Watts Trust and IRA
Estate of Daniel Waxman
Estate of Carol Weinstein
Estate of Audrey F. Werley
Larry N. Williams
Retirement Plan
Peter J. Wise Charitable
Remainder Trust
William Frederick Young
Residual Trust
Estate of Lynne Fields Young
Planned Giving
Make a Big Impact with a Future Gift

By including Guiding Eyes in your estate plans, you can help us continue our life-changing work while also meeting your personal and financial goals. Options range from a simple bequest to a gift that provides you with income for life, such as a gift annuity or trust. Guiding Eyes can assist you with sample language and other information to discuss with your financial advisor.

Our Pathfinder Society exists to recognize friends who have remembered us in their estate plans. Special benefits of Pathfinder Society membership include a commemorative certificate, a small gift of appreciation, and an opportunity to be “partnered” with a Guiding Eyes pup. That means you’ll receive photos and written updates on “your” pup’s progress. You’ll also be invited to special events and gatherings in your area.

Visit guidingeyes.mylegacygift.org or contact Guiding Eyes to learn more.
**FY 2021 Financial Report**

GUIDING EYES FOR THE BLIND CONDENSED AUDITED FINANCIAL STATEMENTS

September 30, 2021

### STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th>Public Support:</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$21,701,040</td>
<td>$600,232</td>
<td>$22,301,272</td>
</tr>
<tr>
<td>Planned giving</td>
<td>$12,596,445</td>
<td></td>
<td>$12,596,445</td>
</tr>
<tr>
<td>Other income</td>
<td>$367,340</td>
<td></td>
<td>$367,340</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>$1,046,906</td>
<td>($1,046,906)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Public Support</strong></td>
<td><strong>$35,711,731</strong></td>
<td><strong>$(446,674)</strong></td>
<td><strong>$35,265,057</strong></td>
</tr>
</tbody>
</table>

**Expenses:**

#### Program services

- Student Instruction & Dog Training: $8,835,011
- Residential & Graduate Services: $1,192,042
- Veterinary Hospital & Kennel: $6,476,342
- Canine Breeding: $926,364
- Facility & Food Service: $2,552,752
- Enrichment & Education: $1,636,521

**Total Program Services:** $21,619,032

#### Supporting services

- Management & General: $2,094,849
- Fundraising: $6,414,677

**Total supporting services:** $8,509,526

**Total Expenses:** $30,128,558

**Excess of public support over expenses:** $5,583,173

**Investment income (net):** $10,780,497

**Other net asset adjustments:** $2,565,696

**Net assets, end of year:** $104,514,481

### STATEMENT of FINANCIAL POSITION

<table>
<thead>
<tr>
<th>Assets</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$16,606,334</td>
<td>$878,396</td>
<td>$17,484,730</td>
</tr>
<tr>
<td>Receivables and prepaids</td>
<td>$2,314,465</td>
<td></td>
<td>$2,314,465</td>
</tr>
<tr>
<td>Investments</td>
<td>$71,094,221</td>
<td>$10,076,372</td>
<td>$81,170,593</td>
</tr>
<tr>
<td>Other assets</td>
<td>$550,460</td>
<td></td>
<td>$550,460</td>
</tr>
<tr>
<td>Operating Lease Asset</td>
<td>$182,036</td>
<td></td>
<td>$182,036</td>
</tr>
<tr>
<td>Land, buildings and equipment, net</td>
<td>$20,418,343</td>
<td></td>
<td>$20,418,343</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$111,165,859</strong></td>
<td><strong>$10,954,768</strong></td>
<td><strong>$122,120,627</strong></td>
</tr>
</tbody>
</table>

### Liabilities & Net Assets

- Accounts payable & accrued expenses: $2,452,819
- Gift annuity and other reserves: $1,978,347
- Bonds payable: $1,233,059
- Accrued pension obligation & Deferred 457B: $805,117
- Operating Lease Liability: $182,036
- Net assets: $104,514,481

**Total Liabilities and Net Assets:** $111,165,859

Our website, which contains the electronic financial statements, will advise the reader that such financial statements are presented for convenience and information purposes only, and while reasonable efforts have been made to ensure the integrity of such information, they should not be relied on. A copy of the printed fiscal year 2021 audited financial statements will be provided upon request.

The above condensed financials have been taken from the fiscal year 2021 financial audit performed by BDO, USA LLP.
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Jane Adams, Secretary
Eduardo Andrade
Patricia David
Wendy S. David
David Fein
Holly Hess Groos
Sue Kelsey
Thomas McC. Souther
Eli Manning
Jane C. Parker
Andrea Redmond
Cory Shields
Cynthia Sullivan
Dr. Gaurang Trivedi

Leadership Team
Thomas A. Panek,
President & Chief Executive Officer
Beth Brenninkmeyer, DVM,
Chief Veterinary Officer
Elena Consalvo,
Chief Development Officer
Susan Ludwig,
Controller
William Ma,
Head of Technology & Operations
Janine Petroro,
Director of Human Resources
Kathryn Zubrycki,
Senior Advisor

Front row, left to right: Jane C. Parker, Wendy S. David, with guide dog Okra; John L. Donnelly, Board Chair; Thomas A. Panek, with guide dog Blaze; Holly Hess Groos; Cynthia Sullivan, Sue Kelsey. Back row, left to right: William Ma, Laura Peterman, Kathryn Zubrycki, Susan Ludwig, Eduardo Andrade, Janine Petroro, Elena Consalvo, Patricia David, Thomas McC. Souther. Not pictured: Jane Adams (Secretary), David Fein, Curt J. Landtroop (Vice Chair), Eli Manning, Andrea Redmond, Cory Shields, Dr. Gaurang Trivedi, Matthew E. Zames (Treasurer)
Puppy Raiser Carson + Dart

Guiding Eyes for the Blind
## Guide Dog Tips

Welcoming a new guide dog team to your community?
Learning more about guide dogs can help ensure that new teams can safely continue their work together.

<table>
<thead>
<tr>
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<th>Tip</th>
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<tbody>
<tr>
<td>1</td>
<td><strong>Don’t distract a working dog.</strong></td>
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<tr>
<td></td>
<td>When a guide dog is in harness, they need to remain focused on</td>
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<td></td>
<td>working, devoting their attention to guiding their handler. Never</td>
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<td></td>
<td>pet a working dog, as this can distract them from their very</td>
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<td></td>
<td>important work.</td>
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<td>2</td>
<td><strong>Always ask.</strong></td>
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<td>Even when the dog is out of harness and not actually guiding, the</td>
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<td></td>
<td>handler is responsible for their behavior to ensure they are</td>
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<tr>
<td></td>
<td>well-mannered. Always ask for permission before interacting with</td>
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<td></td>
<td>the dog, so that the handler can maintain control.</td>
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<td>3</td>
<td><strong>No people food.</strong></td>
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<td>Guide dog handlers are responsible for maintaining proper health</td>
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<td></td>
<td>and nutrition standards for their dogs. Don’t give the dog any</td>
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<td>special treatment that the dog’s owner would not want to</td>
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<td></td>
<td>continue. Offering food can interfere with the owner’s efforts</td>
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<td>to maintain good behavior patterns.</td>
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<td>4</td>
<td><strong>Keep your pet on his leash.</strong></td>
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<td>Guide dogs get to relax and play when they are at home. When you</td>
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<td>see a guide dog working, make sure to keep your pets at a distance</td>
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<td></td>
<td>, allowing the guide dog to focus.</td>
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<td>5</td>
<td><strong>Help spot service dog fraud.</strong></td>
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<td>It’s important to know the difference between a working dog and a</td>
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<td></td>
<td>pet. Guide dog teams are specially trained to maintain behavior</td>
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<td>that is appropriate for public access. The ability to travel</td>
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<td></td>
<td>freely in public space is a privilege that is earned and protected</td>
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<td></td>
<td>by law. Emotional support animals are not service dogs as defined</td>
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<td></td>
<td>by the Americans with Disabilities Act. Like pets, these dogs do</td>
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<td></td>
<td>not have formal public access training and can put working guide</td>
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<td>dog teams in danger due to inappropriate interactions and behaviors</td>
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“Gilbert has this ‘bring it on’ attitude — he just approaches a problem and solves it. I find it so impressive the way that he picks things up. He understands what I want him to do... It makes it so easy to trust his abilities... I feel liberated now that he’s with me.”