

Dear Friends,

Welcome to Guiding Eyes for the Blind's Annual Report, representing Fiscal Year 2024 (October 1, 2023 - September 30, 2024). During this period, Guiding Eyes made significant strides in providing more of our beautiful, smart, and affectionate dogs as life-changing gifts to people who are blind or have vision loss — thanks to your generosity and kind hearts.

Our forward-thinking perspective has become increasingly important. Low vision and blindness are among the leading causes of disability in the United States. Studies show that their prevalence will more than double over the next 30 years, as the population ages. With this development comes **increasing demand for our highly trained guide dogs**.

In this Annual Report, you'll learn about our adaptive, proactive efforts to **bring more of our world-class dogs to people who need them most**. Notably, we opened a fully accessible, urban field-training center in White Plains, New York, and we launched a capital campaign to further expand our facilities. We also share details about our innovative, creative approaches to breeding, raising, and training our dogs, and the extensive services we provide for our students and graduates.

You — our selfless family of donors, volunteers, and puppy raisers — are key to our ongoing success. Your generosity funds 100% of our operations; students receive our dogs and services for free.

We are pleased to report that our financial health is solid, but as demand rises, we need to be able to do more — and we need your ongoing support.

No one with vision loss should face the challenge alone. Since 1954, our magnificent guide dogs have brought connection, freedom and happiness to those living with vision loss. Thanks to you, our dogs will continue to bring meaningful change into each graduate's world, as we work to support them in living joyful, independent, fulfilling lives.

Together with you, we remain dedicated to one goal: **connecting exceptional guide dogs with individuals for greater independence**. We are forever grateful for your involvement as we transform lives through the incredible partnership of a Guiding Eyes guide dog.

Sincerely.



Thomas A. Panek, *President & CEO*



Our Mission

Guiding Eyes for the Blind provides guide dogs to people with vision loss. We are passionate about connecting exceptional dogs with individuals for greater independence.

We believe in the powerful, meaningful change that our beautiful dogs bring to the lives of people facing the daily challenges that blindness and vision loss present.

Where We Work

We work out of our Headquarters and Training School in Yorktown Heights, New York; our Canine Development Center in Patterson, New York; and our Urban Training Center in White Plains, New York.

Our Puppy Raisers are located along the Eastern Seaboard, stretching from Maine to North Carolina, and west to Ohio and Colorado. Regional Guide Dog Mobility Instructors are located throughout the United States.

Service Funding

As a 501(c)(3) nonprofit organization, Guiding Eyes provides all services completely free of charge. Our support comes almost entirely from generous individuals and philanthropic organizations. We do not rely on government funding.



Guiding Eyes is an accredited member of the International Guide Dog Federation (IGDF), the organization that establishes worldwide standards for the breeding and training of guide dogs.

On the Cover

Third-time Guiding Eyes graduate Lora Ann and her yellow Labrador Retriever guide dog, Ruth, at home in Laguna Hills. California.

More Fiscal Year 2024 graduates are featured on pages 14-19.



70+

YEARS OF EXPERIENCE

providing guide dogs to people with vision loss 10,000+

GUIDE DOG TEAMS

have graduated since our founding in 1954 2,000+

COMPASSIONATE VOLUNTEERS

are an essential part of our community





OUR IMPACT FISCAL YEAR 2024



421
PUPPIES
BORN

92% Labrador Retrievers.

8% German Shepherds.





322 PUPPIES

began training with puppy raisers.



270 DOGS

began formal guide dog training.



155 DOGS

graduated formal guide dog training.



45 DOGS

went on to other careers.

155 TEAMS GRADUATED*

15 teams were Running Guides and 16 teams graduated from our Specialized Training Program.

60% of graduates were new to our school.

40% of graduates were returning students.

900 DOGS IN SERVICE

Approximately 900 Guiding Eyes dogs actively worked for people with vision loss.







- 1. Our fully accessible Urban Field Training Center opened in White Plains, New York.
- 2. The 47th Annual Guiding Eyes for the Blind Golf Classic raised funds in support of our mission.
- 3. Supporters and their dogs walked over 7,500 miles and raised more than \$78,000 in our WAGATHON.
- 4. Raisers and pups visited the American Museum of Natural History in New York City.











- 6. At the Guide Dog Draft, board member Eli Manning presented President & CEO Thomas Panek with the top pick: guide dog Ten.
- 7. Guiding Eyes appeared on FOX 5 NY to celebrate International Dog Day.
- 8. Held annually since 2018, the Lake Waramaug Polar Bear Run has raised nearly \$40,000 for Guiding Eyes.



What are you

Genetics & Breeding

As a global leader in genetics and breeding, Guiding Eyes is committed to advancing the health and temperament of our dogs. Our data-driven approach, combined with our collaborations with guide dog organizations, specialists, and universities, is designed to enhance genetic diversity and ensure that each generation of dogs improves upon the last.

Our purposefully bred puppies are born at the Canine Development Center in Patterson, New York, where broods and pups receive loving care and socialization before joining their puppy raiser's home.

Socialization

Guiding Eyes creates a strong foundation for our puppies through an extensive pre-training program that gives them a head start in developing positive, enjoyable relationships with their human companions,

"I'm incredibly grateful to be part of an organization where we have passionate, hardworking and selfless volunteers."

- Jessica, Regional Puppy Specialist & Puppy Raiser

proudest of at **Guiding Eyes?**

and prepares them for their future roles as guide dogs.

From birth to 12 weeks, our pups are gradually introduced to various sights, sounds, social interactions, and early training, all aimed at maximizing their potential as guide dogs. Our Early Socialization Program involves volunteers who visit daily to gently massage the puppies starting at one week old, laying the groundwork for a vital bond between the puppies and their handlers. Volunteer Home Socializers extend this early socialization by helping the puppies acclimate to a home environment in a supportive and encouraging manner, as they explore the dynamics of a busy household.

Hockmeyer Puppy Pavilion

At 6-9 weeks old, our puppies move to spacious kennels at the Hockmeyer Puppy Pavilion, where they thrive in a fun, stimulating, toy-filled indoor and outdoor environment. Here, they continue to build on the progressive lessons taught by our dedicated staff and volunteers. Pups learn to exhibit self-control during feeding and handling, settle calmly in crates, and develop important problem-solving skills like climbing stairs and navigating underfootings.

Puppy Raising

Puppies selected as potential future Guiding Eyes guide dogs are placed in volunteer homes for 12 to 18 months, where they receive the love, socialization, house manners, and basic obedience training essential for their success in guide dog training. Our dedicated Puppy Raisers play a crucial role in nurturing the puppies during this critical period.

The puppies' journey then continues at our Headquarters & Training Center in Yorktown Heights, New York, where they will realize their full potential and undergo rigorous training to become world-class Guiding Eyes guide dogs.

Brood & Stud Fostering

Guiding Eyes Breeding Dogs are vital to the future of our programs, and the volunteers who open their homes to these dogs are integral members of the Guiding Eyes











Journey of a Guiding Eyes for the Blind Guide Dog

BIRTH

Puppies are born at the Canine Development Center in Patterson, New York.

8 WEEKS TO 16 MONTHS

Puppies receive early training and socialization.

16 MONTHS TO 22 MONTHS

Dogs join Guide Dog Mobility Instructors in Yorktown Heights, New York, to learn guide work.

22 MONTHS TO 8-10 YEARS

Dogs are matched with people who are blind, living with them as working guide dogs.

8-10 YEARS+

Dogs retire from service, living with their handler, their Puppy Raiser, or an approved adopter.



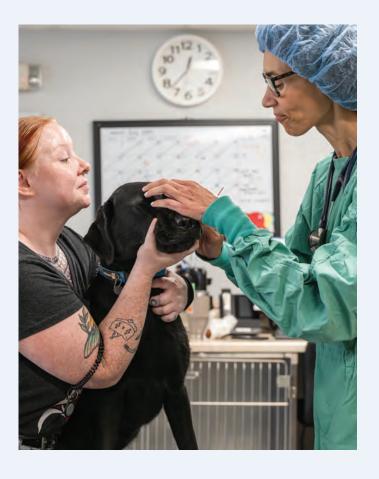


community. Brood and stud fosters and sitters are entrusted with the health, well-being, and happiness of our breeding dogs, ensuring they are well-cared for and thriving. These volunteers also serve as our ambassadors, proudly showcasing our exceptional dogs to their communities.

Kennel Enrichment

Guiding Eyes' comprehensive kennel enrichment program is designed to ensure that our dogs have a positive and enjoyable stay with us. By exposing them to a variety of new stimuli, such as group playtime, special toys (like rope or squeaky toys, many of which are donated by corporate partners such as Kong, Jolly Pets, and Nylabone, or gifted from our Amazon Wish List), natural and artificial objects, different textures/surfaces, and puzzles/food toys, we keep them engaged and curious.

Our dedicated staff and volunteers provide a balanced mix of exercise and rest to stimulate dogs' minds, enhance their well-being, and prevent stress during this crucial training period.



Caring for Our Guide Dogs

At Guiding Eyes, we are committed to delivering excellence in veterinary care. We operate two advanced veterinary hospitals: one at our main campus in Yorktown Heights, New York, and the other at our Canine Development Center in Patterson. New York.

Our team of veterinarians, licensed veterinary technicians, and administrative staff provide exceptional care to dogs in the Breeding, Puppy, and Training Programs. Our veterinary services extend to all working Guiding Eyes dogs through remote communication, referrals, and utilizing our own facilities when proximity allows.

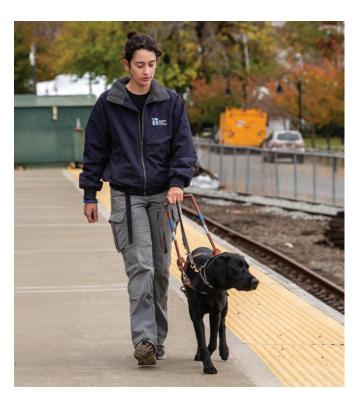
Our veterinary team performs a wide range of procedures, including routine surgeries and dental work, X-rays, sonograms, endoscopy, laboratory tests, vaccinations, and various wellness services. We also collaborate with specialists in ophthalmology, cardiology, neurology, orthopedics, and radiology, many of whom generously donate their services to ensure our dogs receive the highest standard of care.



What makes
Guiding Eyes
dogs special?

"One quality of a stellar guide dog is resiliency: their ability to rise to challenges. Another is adaptability: their ability to bond to humans with an open, untainted heart."

Andrea, Guide Dog Mobility Instructor



Training Our Guide Dogs

Dogs selected for guide dog training embark on a structured learning journey, mastering guiding concepts, step by step, and reinforcing previous lessons through numerous repetitions in diverse environments.

Each dog is paired with a Guide Dog Mobility Instructor, who builds a strong bond with the dog through play, obedience training, work, and quality time together. Our instructors dedicate a minimum of five months to each dog's training.

A guide dog is deemed ready for placement when they consistently and safely respond to all work situations they will encounter while guiding, such as indicating a curb at street crossings, detecting and avoiding obstacles, and navigating various forms of public transportation. We carefully match each guide dog with a person based on pace, pull, personality, and the individual's preferences, ensuring a harmonious partnership.



What sets Guiding Eyes apart?

"Hundreds of helping hands work to bring each dog to fruition, to become a partner for one individual. Together, our volunteers, staff, and donors make these amazing teams possible."

- Rebekah, Director of Donor Relations

Career-Change Dogs

Each Guiding Eyes dog demonstrates their potential career path. Only dogs showing the self-confidence and composure required for guide work are selected for guide dog training and placement with individuals who are blind or have vision loss.

Dogs not chosen for guide dog work often go on to other important careers as working dogs. For example, a dog with a little too much energy to settle may enjoy an active career using their nose for detection in law enforcement. Others may become service dogs in partner organizations.

Dogs who aren't suited to guide work or other careers are placed in loving homes through public adoption, ensuring they lead happy and fulfilling lives.

Student Training Programs

Guiding Eyes is not one-size-fits-all; we recognize that every guide dog and student is unique, and our approach is tailored to meet each student's individual needs. Our Training Teams and Placement Teams work in concert to find the ideal match between a person and their guide dog, and we provide ongoing support throughout their partnership.

We offer flexible options for our students. These include On-Campus Training at our headquarters in Yorktown Heights, New York, and Home Training, serving students with extenuating circumstances who otherwise cannot attend on-campus training.

Our On-Campus class size has increased to serve more people and offer greater camaraderie and socialization amongst peers, while retaining the studentto-instructor ratio at 2:1 for more individualized training.

Our Specialized Training Program serves individuals with additional challenges, such as gait and balance issues, cognitive challenges, and hearing loss. Our one-of-a-kind Running Guides Program serves those who are looking for a guide dog who can run with them to help enhance their physical fitness routine.

Our instructors refine their training methods to meet students' individual requirements and ensure success.

Graduation

Graduation ceremonies are the exciting culmination of our guide dog teams' training journey. Held every two weeks at our Yorktown Heights, New York, campus, these joyful events bring together puppy raisers, volunteers, donors, and supporters to celebrate this special milestone with our new guide dog teams.

Everyone is welcome to attend graduations in person or via livestream, and past ceremonies are viewable on our website anytime. Visit guidingeves.org/graduation for details.

Retirement

The retirement age for guide dogs varies based on individual health. age, and circumstances. Graduates have the first opportunity to adopt their retired guide dog or choose an approved adopter from close friends or family.

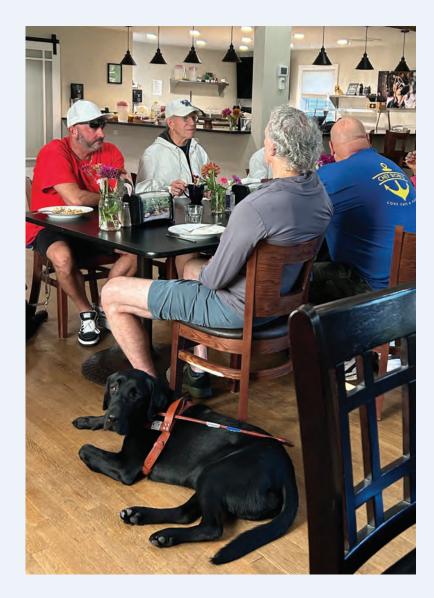
If the graduate is unable to adopt, the dog may return to their Puppy Raiser or be placed in another loving home through public adoption. Our commitment is to ensure every retired guide dog continues to live a fulfilling and happy life.

Caring for Our Students

Guiding Eves' dedicated nursing staff supports both On-Campus Training and Home Training students from the start of the application process. They maintain close communication with students and their at-home practitioners to ensure they feel connected, comfortable, and safe during our program. While On-Campus Training is in session, our nurses are available 24/7 to assist with routine medical needs and provide first aid as necessary.

Our on-campus dining program at Rosie's Café offers custom-prepared meals designed to nourish our students while accommodating various dietary needs. Students often highlight the culinary experience as a favorite part of their time at Guiding Eyes.

Our beautiful, fully accessible Yorktown Heights, New York, campus offers a wide range of activities to help students make the most of their personal time, ensuring a well-rounded and enjoyable experience.





CATEGORIES

Donors \$100,000 and Up

Donors \$50,000 to \$99,999

Donors \$25,000 to \$49,999

Donors \$10,000 to \$24,999

Donors \$5,000 to \$9,999

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Ways to Give

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- Pathfinders
- Bequests & Trusts

We are grateful to our donors who generously supported our mission during the 2024 fiscal year, October 1, 2023 to September 30, 2024. Your gifts make it all possible!

Lisha Evans

\$100,000 and Up

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What made you choose Guiding Eves?



"I knew Guiding Eyes was the right school because of the support and everything they offer. I'm thankful and blessed to have Valise. Life will never be the same!"

- Jessica & Valise

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How would you describe your guide dog?

Robert Stymeist

Howard Stern

"Laurel is a very smart and outgoing dog. She has made my training an easy process. She knew what to do right away and it was like, 'Follow me — I got you."

— Carlton & Laurel

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What's vour favorite part of having a guide dog?



"I have so much more confidence because I learned to put my trust in Gait, and she comes through every time."

- Aliceson & Gait

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How was your training experience?



"Training at Guiding Eyes was great. From the moment I arrived, I knew it was a special place, and I felt safe. It was like a hotel with the ultimate accessibility features."

- Aimee & Bryna

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Mrs. Sharon McKenna Judy and Neal McKinley Cheryl McKy Mr. and Mrs. Richard Fisher Charles and Michelle McNutt Joanne Mendes Mrs. Marcia Meracle S. E. Metz Dr. and Mrs. Steven Milden Jocelyn L. Miller Cindy Minalt Charlene Karen Mitchell Angela DeVietro and Judy Mitchell Gloria A. Moak Michael Moraca Sarah and Jonathan Mugel Suzanna Erin Murphy and **Brian Sowers** Jeanne Carol Myers Ms. Karen M. Naja Gerri Natiello Dr. Norman Needel Mr. and Mrs. John Nelepovitz Mrs. Margo M. Neubauer Barbara L. Neuby Charlotte Prescott Newton Renee Normandy-Shane Darlene L. O'Connell Michael and Sheryl O'Connell Brian O'Day Ms. Laura Oftedahl Bob Oldham Barbara Paiak Jerry A. Parish Jay Patyk Elizabeth Penn **Timothy Peterson** Terri Pigue and Ralph Sole Cheryl L. Pitz Ruth E. Pollow Anne Powell Angelo J. and Ellen Purcigliotti Diana Quagliariello Rosemary Rafter File under Ann Davis Ramsey Phyllis and Don Ranum Rev. David B. Rapp Karin and Lawrence Rappaport Mr. Francis H. Rasmus, Jr. Donna Raven Alexis Read Fllen Rice Cynthia Sullivan and Robert Rollman Miss Augusta A. Rosasco Ms. Edith Rosenfield Sally Rosenthal Cynthia* and Ken Rosenthal Mr. Leo E. Roy Pamela Ruegg Joe Ruzzo Terry and Carolyn Ryan Joan-Ann Ryan-Murphy Gwen Samp Ms. Doris R. Satterwhite Eileen Schary Ora Joan Schepps

Mr. and Mrs.* Richard

Schmidt

Ronald Schofield Leslie and Jerry Schratz Mr. and Mrs. Richard Schroeder Richard H. Schwartz Diane M. Senkow Suzanne Shea Ms. Kristen Shue Ms. Sandra M. Simpson Linda Slavin Mr. and Mrs. William I. Small Donna K. Smith Kathy and Jeff Smith Anne C. Smith Kathy and Jeff Smith Terri Pigue and Ralph Sole Suzanne Erin Murphy & Brian Sowers Estate of Marjorie Marie Sparks* Linda L. Spicer Mrs. Carol P. Spisak Darrell J. Stout Cynthia Sullivan and Robert Rollmann Nancy Sutton Mrs. Karen J. Swope Marie A. Tarantino Lois Ruth Taylor Vickie Thomas Estate of Albert F. Todd* Jill T. Tracey Anne Travalia Ms. Marylou Tripolino Ms. Darlene J. Turner Vicki M. Tyler Steve Varvaro Norma J Violante* Michaelene J. Wadolny J. Rachelle Walker Tom* and Mary Lee Walton Cheryl and Basil Wankewycz Mrs. Loretta Warsow* Christine M. Washburn Kurt Wassen Mr. Clayton Waxham Diane Karen Webster Mr. and Mrs. Michael Welt Herb and Gayle White **Bobbie White** Herb and Gayle White Lilita K. Wier Anneke Williams Michaelene D. Willy Estate of Anita Wilton* Karen J. Wiltse, COT Mr. Fred Wolter Judith and Winton Wood Ginny A. Wright Ms. Louise B. Wulff Lynne Young Estate of Bonita R. Zaucha* Sharon Zenger Estate of Eleanor Marion Ferrin Ziegler* Ms. Alice M. Ziittel

^{*} Deceased



Estate of Regina Abraham Hugh L. Awalt and Marjorie D. Awalt Trust Estate of Marilyn Ayres Second Complete Restatement of The BJB Trust I dated April 19, 2012 Bruce Barber Settlement Trust Estate of Frederick Harlan Bear Betty Jane Bell Charitable Trust Mardelle L. Berman Irrevocable Trust Bradford Revocable Family Trust Patricia Brodie IRA Maude D. Brunk Revocable Trust Estate of Mary Patricia Brunner Al and Bobbie Burgett Joyce J. Burvenich Trust Canavan Family Trust Frank Canestraro Revocable Trust Estate of Reinhold Albert Carlson The Marian P. Carpenter Revocable Trust Robert C. Causton Revocable Living Trust Cogger-Lewis Trust Estate of Dr. Elizabeth Collins Dorothy D. Conkey Trust Dr. Patricia Cook IRA Coombs - Robbins Trust Fund Jean H. Crandall Trust Mr. & Mrs. Ronald M. Crane Estate of Phyllis J. Cuviello The Hannelore N. D'Elia Living Trust Terence W. Danielson & Nina J. Danielson Trust Ronald R. Davey Revocable Trust Estate of Rachelleann DeCourcey Estate of Sandra Deeble Estate of Joan M. DePamphilis Joanna DiBello IRA Estate of Rosemarie DiLallo Anne F. Doran Revocable Living Trust The Eaton Trust

Estate of Sondra Elkins Estate of Bobbi Jean Ernst W. Moreland and Ruth U. Ernst Charitable Trust Residuary Trust U/W Charles S. Fiske Estate of Julia Forrest Gavnell Lee Foster Trust Sanford Fox Irrevocable Charitable Remainder Unitrusts Ingrid A. Frassa Trust Estate of Dorothy A. Frommer Estate of Ronald F. Furman E. Allen and Adelaide R. Ginkinger Memorial Trust Estate of Elaine J. Goehringer Joan A. Gohn Revocable Trust Anna Green and Frank Green Charitable Trust Estate of Mary E. Griffin Anne R. Gruenberg Trust Suzanne Guice IRA Lucille Gustafson IRA Estate of James Haas Hagen Family Trust Estate of Reginald T. Hancock Estate of Phyllis Louise Hartman Susan Hasek IRA Estate of Neil Hasty, Jr. Robert A. Heays Intervivos Trust Sandra Hemp IRA Estate of Charles B. Hendershott Yvadne N. Hendrickson Revocable Trust Margaret Henningsen IRA Estate of Arthur L. Hilt in memory of Greta De Hoop Holmes Estate of Roger J. Holzman Estate of Elizabeth M. Homik George Huff Trust

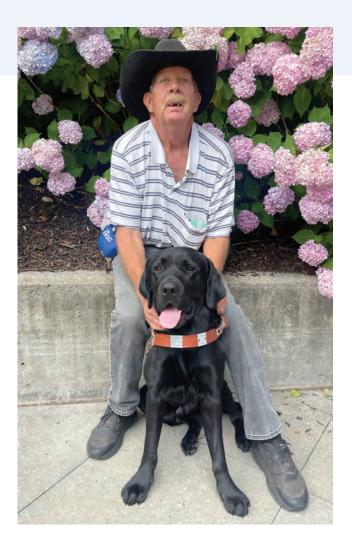
Stuart Eisler Revocable Trust

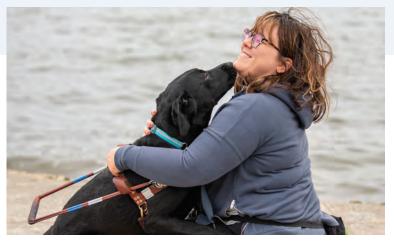
Ralph Hurwitz Living Trust Estate of Alan F. Ingram Mary Ann Jefferies Living Trust Ruth M. Jones Memorial Fund Beverly Kaplan Trust Estate of Stacy Ann Kaufman in honor of Cecil Williams and Orlando Trust of L. William Kav. II Estate of June B. Keizer Joan W. Kennedy Annuity Estate of Barbara J. Keyes In memory of Sue A. Kilgore Estate of John P. King Joan Kinney IRAs Estate of Lois Kirschenbaum Estate of Roger Krott Olga Krusko Revocable Trust Estate of Barbara Lane Estate of Sherrie Laughlin Carol M. Lehmann Revocable Trust Elizabeth Leonard Rould Trust Michele V. Lewis Trust Philip E. Lintner and Lois C. Lintner Revocable Trust Estate of William Lomb Melva A. Long Revocable Trust Estate of Arnold Richard Lowrey John and Ruth MacAnespie Charitable Remainder Unitrust Bette S. MacGeorge Trust Estate of Estelle Marafino Estate of Georgianna W. McAlister Estate of Jacqueline H. McCarthy Thomas J. Meier Revocable Living Trust Beverly J. Merritt Trust Beverly Merritt Annuity Elynn Merritt Annuity Louise F. Meyer Irrevocable Trust Estate of Verna S. Minehart

Susan C. Mingee Living Trust Estate of Rosemary Momich Judith Monson Annuity Horace A. Moses Trust Ruth N. Moulton Charitable Trust The Mueller Trust Mullins Marital Trust Estate of Carol A. Murphy Will of Shirley A. Nash I. J. Nast Trust In Memory of Russell and Barbara Nichols Estate of Hilda O. Nitchman Jean Leslie Norcross Revocable Trust Estate of Nancy E. Norman in memory of Barbara Phillips Estate of Barbara E. Nowaczyk Bonnie and Henry Nunnally John A. and Eileen A. O'Neal Charitable Trust M. Colyer Charitable Trust Margaret E. Otto Administrative Trust Carol Patane Schwab IRA Paul Patton Irrevocable Trust Maxine Patton Living Trust Estate of Marcia Perl Estate of Ruth Pfliegler Estate of N. Carleen Plaster Alexandra Plesha Revocable Trust Estate of Howard Prass Estate of Bette S. Ptaszek Estate of Rhonda Purwin

Naomi K. Raber Nongrantor Charitable Lead Annuity Trust 1 Shirley Rahe Estate Estate of Anne Lucille Rajotte Estate of Helen E. Reichert Kenneth Roberts Family Trust Estate of Glenna Belle Roberts Estate of Phyllis Rosenberg Estate of Lillian Maria Cornelia van der Stam Sacchetti William R. Sadler Revocable Trust Mary Sage Charitable Trust Rudolph Saracco Revocable Trust Estate of Patricia Schubert Samuel F. Scott Trust Donna J. Setterberg Revocable Trust Estate of Ronald Harry Shaw Shaw 2002 Revocable Trust Angela Smith Revocable Trust Kirk Smith Trust Willett R. Smith Annuity Roy S. Smith Charitable Trust Estate of Douglas James Spangle The Maxine Riganti Spencer Revocable Trust Estate of Erwin Stahl Robert K. Stahlberger Revocable Trust Anne R. Stanley Revocable Trust Grace C. Stebbins Trust Donald R. Storey and Judith M. Storey Trust

Estate of Sandra Stouse Estate of Michael I. Sullivan Eugenia V. Sullivan Revocable Trust Heidy E. Terlizzi Irrevocable Trust Estate of Mary Jane Thomas Irene E. Thompson Living Trust Rueben W. Tonn Trust Estate of Evelyn L. Tronca Erwin & Helen Tummel Revocable Trust Estate of Marilyn M. Vahlkamp Estate of Mary Ruth Vanneman Estate of Norma J. Violante Albert Walters Trust Russell D. Warner Revocable Trust Estate of Honora Watson Estate of Daniel Waxman Estate of Alice Weber Estate of Irene H. Weber Estate of Norma Ann Westnedge Estate of Grace L. Williams Carole A. Williams Trust Estate of Dorothy Arlene Wilson Estate of Anita Wilton Estate of Julie Wlach George H. and Mary R. Wohlleben Charitable Remainder Unitrust Norma Jean Zaske Living Trust Estate of Emily J. Zirkel Estate of Donald Zuk





Make a Big Impact With a Future Gift

By including Guiding Eyes in your estate plans, you can help us continue our life-changing work while also meeting your personal and financial goals.

Options range from a simple bequest to a gift that provides you with income for life, such as a gift annuity or trust. Guiding Eyes can assist you with sample language and other information to discuss with your financial advisor.



Visit guidingeyes.mylegacygift.org or contact Kathleen A. O'Reilly at (914) 243-4355 or koreilly@guidingeyes.org

Financial Report for Fiscal Year 2024

GUIDING EYES FOR THE BLIND CONDENSED AUDITED FINANCIAL STATEMENTS, SEPTEMBER 30, 2024

STATEMENT OF ACTIVITIES

		Without Donor		With Donor		
Public Support:	Restrictions		Restrictions			Total
Contributions	\$	22,165,292	\$	2,283,728	\$	24,449,020
Planned giving	\$	17,591,875	\$	200,000	\$	17,791,875
Other income	\$	648,068			\$	648,068
Net assets released from restrictions	\$	2,313,997	\$	(2,313,997)	\$	_
Total Public Support	\$	42,719,232	\$	169,731	\$	42,888,963
Expenses:						
Program services						
Student Instruction & Dog Training	\$	10,429,640		_	\$	10,429,640
Client Experience	\$	2,057,226		_	\$	2,057,226
Veterinary Hospital	\$	9,815,957		_	\$	9,815,957
Canine Breeding	\$	914,863		_	\$	914,863
Facility & Food Service	\$	1,425,464		_	\$	1,425,464
Enrichment	\$	1,841,513		_	\$	1,841,513
Total program services	\$	26,484,663			\$	26,484,663
Supporting services						
Management & General	\$	1,181,643		_	\$	1,181,643
Fundraising	\$	8,391,899			\$	8,391,899
Total supporting services	\$	9,573,542		_	\$	9,573,542
Total Expenses	\$	36,058,205			\$	36,058,205
Excess of public support over expenses	\$	6,661,027	\$	169,731	\$	6,830,758
Investment income (net)	\$	12,989,598	\$	1,242,670	\$	14,232,268
Other net asset adjustments	\$	378,752		_	\$	378,752
Net assets, beginning of year	\$	104,521,216	\$	8,562,722	\$	113,083,938
Net Assets, end of year	\$	124,550,593	\$	9,975,123	\$	134,525,716

STATEMENT of FINANCIAL POSITION

	Without Donor		With Donor			
Assets		Restrictions		Restrictions		Total
Cash and cash equivalents	\$	44,417,295	\$	2,502,094	\$	46,919,389
Receivables and prepaids	\$	4,232,933		_	\$	4,232,933
Investments	\$	55,457,560	\$	7,473,029	\$	62,930,589
Other assets	\$	606,980		_	\$	606,980
Operating Lease Asset	\$	766,146		_	\$	766,146
Land, buildings and equipment, net	\$	23,494,367		_	\$	23,494,367
Total Assets	\$	128,975,281	\$	9,975,123	\$	138,950,404
Liabilities & Net Assets						
Accounts payable & accrued expenses	\$	1,260,844		_	\$	1,260,844
Public Support Received in Advance		_		_		_
Gift annuity and other reserves	\$	1,743,460		_	\$	1,743,460
Bonds payable		_		_		_
Deferred 457B	\$	606,980		_	\$	606,980
Operating Lease Liability	\$	813,404		_	\$	813,404
Net assets	\$	124,550,593	\$	9,975,123	\$	134,525,716
Total Liabilities and Net Assets	\$	128,975,281	\$	9,975,123	\$	138,950,404

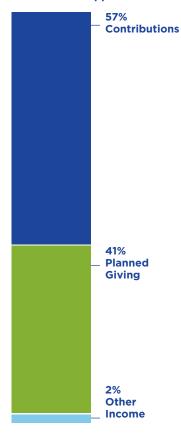
Our 990 and the above financials include our Capital Campaign. Removing this revenue and expense results in:

Total Public Support: \$40,276,721
Total Expenses: \$35,499,030
Program Services Expense: 74.44%
Management & General Administration Expense: 3.33%
Development Expense: 22.23%

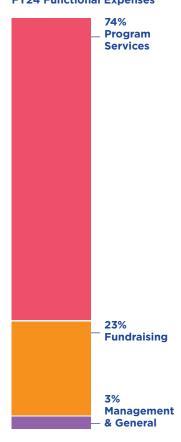
Our website, which contains the electronic financial statements, will advise the reader that such financial statements are presented for convenience and information purposes only, and while reasonable efforts have been made to ensure the integrity of such information, it should not be relied on. A copy of the printed fiscal year 2024 audited financial statements will be provided upon request.

The above condensed financials have been taken from the fiscal year 2024 financial audit performed by BDO, USA LLP.

FY24 Public Support



FY24 Functional Expenses





Left to right, front row: Cory Shields, Janine Petroro, Dr. Beth Brenninkmeyer (with future guide dog Wisdom), Elena Consalvo (with future guide dog Wrenly), Myra Biblowit (Capital Campaign Committee member), Cynthia Sullivan, Laura Peterman, Patricia David, Jane C. Parker, Sue Kelsey.

Back row: Eli Manning, Dr. Gaurang Trivedi, Thomas McC. Souther, William Ma, John L. Donnelly, Curt J. Landtroop (with guide dog Quincy), Eduardo Andrade, Thomas Panek (with guide dog Ten), Gerald Brenninkmeyer, Robert Miani. Not pictured: Jane Adams, Wendy S. David, David Fein, Ken Fernald, Holly Hess Groos, Andrea Redmond, Matthew E. Zames.

Board of Directors

John L. Donnelly, *Chair* Holly Hess Groos, *Vice Chair* Matthew E. Zames, *Treasurer* Jane Adams, *Secretary*

Eduardo Andrade Patricia David Wendy S. David David Fein Ken Fernald Sue Kelsey Curt J. Landtroop Eli Manning
Jane C. Parker
Andrea Redmond
Cory Shields
Thomas McC. Souther
Cynthia Sullivan
Dr. Gaurang Trivedi

Senior Management Team

Thomas A. Panek, President & Chief Executive Officer

Beth Brenninkmeyer, DVM, *Chief Veterinary Officer*

Gerald Brenninkmeyer, Director of Training

Elena Consalvo, Chief Development Officer William Ma, Head of Technology Operations

Robert Miani, Chief Financial Officer

Laura Peterman, Chief of Staff

Janine Petroro, Head of Human Resources

A New Chapter

To raise and train more service dogs, and assist more individuals living with vision loss, we are developing a new facility: **The Guiding Eyes for the Blind Wellness & Training Center.**

This long-term process includes investments that have temporarily increased administrative expenses. However, as a result, we will dramatically increase the number of individuals we can serve each year.

Scheduled to open in 2026, the Wellness & Training Center will allow us to multiply our impact, streamline processes, reduce crowding, and improve quality of work and life for humans and dogs alike.

Guiding Eyes is making a significant financial commitment to this project. Watch for updates as we take **bold steps towards our future!**

Become a Volunteer









611 Granite Springs Road Yorktown Heights, NY 10598

(800) 942-0149 guidingeyes.org











Volunteers are a vital part of the Guiding Eyes community. Ways to become involved include:

Campus Volunteers

Assist in kennels or in our offices, gather social media content, help with event planning, or serve as a brand ambassador.

Puppy Raising

Provide a home for a pup, teach them basic skills, and attend training classes with them over a 12 to 18-month period.

Foster a Brood/Stud

Provide a permanent home for a brood or stud dog.

Early Training & Socialization

Help our pups learn confidence and resilience on campus.

Home Socialization

Introduce pups to new sights, sounds, and people for three to five days in your own home.

Home Litter Care

Host a mom and litter of future guide dog puppies for up to five weeks in your own home.

Guiding Eyes for the Blind is a leading nonprofit guide dog school with 501(c)(3) status.



Visit guidingeyes.org/volunteer to learn more.