

12/12/12



E

K.

John with future guide dog pup JP and Thomas with guide dog Ten.

These pups were special named in honor of corporate partner JPMorgan Chase, and Board Member and supporter Eli Manning. Learn more about special naming opportunities on page 25.

## Dear Friends,

At Guiding Eyes for the Blind, demand for our exceptional guide dogs is increasing. We are working hard to grow in order to meet this need. Some of the exciting plans we enacted in Fiscal Year 2023 make a difference immediately, and some take time to develop – like our new kennel facility expansion. Throughout our 70-year history, one important thing remains the same: our dedication to connecting exceptional guide dogs with individuals for greater independence.

In these ever-changing times, our talented and enthusiastic staff, volunteers and donors are working together to service more people who are blind or have vision loss without compromising what we do best: **breeding**, **raising**, **training**, **and pairing our world-class dogs with people who need them most**.

In this Annual Report, you'll learn how Guiding Eyes brought commitment and innovation to our tasks. With your help, we succeeded in pairing more of our beautiful dogs as life-changing gifts with individuals who are blind or have vision loss.

Our current kennel is almost 60 years old and operates at nearly maximum capacity, so **we are currently developing an expansion to accommodate even more guide dogs in training.** This two-story, 30,000-square-foot Wellness & Training Center, scheduled to open in 2026, will eventually house up to 220 guide dogs in training in a state-of-the-art space designed to promote optimal canine health and wellness.

While we grow, and as demand increases, we continue to focus on providing a full range of programs and services. We redesigned our campus dorm rooms, bringing additional comfort and safety to our On-Campus Training students. We refined the important connection between training teams and placement teams, to ensure the perfect match. Our classes became smaller yet more frequent, enabling us to provide more customized training and meet the scheduling needs of our handlers. And we increased the pace of graduations from monthly to every two weeks, so that we can continue to build the strong sense of community that defines us.

As a leading guide dog school both nationally and internationally, it is our responsibility to set new standards as we grow. This has been our mission since 1954: connecting exceptional dogs with individuals for greater independence. We succeed thanks to the dedication of our vast family of donors, volunteers, and puppy raisers. We fund 100% of what we do without any money from the government, and continue to provide our dogs and training at no cost to our students. We are very thankful for your support.

We're always learning together. Guiding Eyes continually strives to grow and evolve, and collaboration makes us successful. **Every person's role in a guide dog's journey – every hand that touches the leash – supports the next phase of that journey.** As a community, we all work towards our ultimate goal: independence, confidence, companionship and freedom for people with vision loss.

Thank you for coming on this walk with us.

Sincerely,

John L. Donnelly, Board Chair

Thomas A. Panek, President & CEO

## **OUR MISSION**

Guiding Eyes for the Blind provides guide dogs to people with vision loss. We are passionate about connecting exceptional dogs with individuals for greater independence.

We believe in the powerful, meaningful change that our beautiful dogs bring to the lives of people facing the daily challenges that blindness and vision loss present.



Guiding Eyes is an accredited member of the International Guide Dog Federation (IGDF), the organization that establishes worldwide standards for the breeding and training of guide dogs.



We work out of our Headquarters and Training School in Yorktown Heights, New York; our Canine Development Center in Patterson, New York; and our Urban Training Center in White Plains, New York.

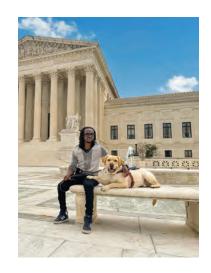
Our Puppy Raisers are located along the Eastern Seaboard, stretching from Maine to North Carolina, and west to Ohio and Colorado. Regional Guide Dog Mobility Instructors are located throughout the United States.

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## On the Cover

First-time guide dog user Melchion and his Running Guide, Larson, at the United States Supreme Court in Washington, DC. Hear from Melchion and other Fiscal Year 2023 graduates in our Graduate Spotlights on pages 14-21.



## Nearly 500 pups are born annually.

Approximately 90 percent are Labrador Retrievers, and 10 percent are German Shepherds.

# **Guiding** for the Blind **Bind**

## **70+** YEARS OF EXPERIENCE

Guiding Eyes has 70+ years of experience in providing guide dogs to people with vision loss.

## 10,000+ SERVICE DOG TEAMS

We estimate that more than 10,000 service dog teams have graduated since our founding in 1954.



## **1,700+** COMPASSIONATE VOLUNTEERS

More than 1,700 compassionate and dedicated volunteers are an essential part of the Guiding Eyes community.

## \$50,000 FOR TRAINING & CARE OF ONE DOG

It can cost up to \$50,000 annually to train and care for a guide dog throughout its working lifetime with a person who is blind.

As a 501(c)(3) nonprofit organization, Guiding Eyes provides all services completely free of charge. Our support comes almost entirely from generous individuals and philanthropic organizations. We do not rely on government funding.

## OUR IMPACT – FISCAL YEAR 2023\*

Approximately 900 Guiding Eyes dogs actively worked as service animals for people with vision loss over the past year.



461 puppies were born:
424 Labrador
Retrievers and
37 German Shepherds.

**325 puppies were selected** to be placed in homes with puppy raiser families.

**271 dogs entered guide dog training,** including 251 Labrador Retrievers and 20 German Shepherds.



150 dogs graduated from guide dog training and were paired with people with vision loss, including 145 Labrador Retrievers and five German Shepherds. 61 dogs went on to careers in law enforcement or other service organizations.



Of our 150 graduate teams, 24 teams were Running Guides, and 17 of the teams received Specialized Training.

47% of graduates were new to our school, and 87% of those graduates, new to our school, have never had a guide dog before. 53% of graduates returned to Guiding Eyes for successor dogs.

\* Training cycles may straddle two fiscal years.

# 2023 HIGHLIGHTS



- 1. Guiding Eyes rang the opening bell at NASDAQ in New York City.
- 2. Board Member Eli Manning hosted the 46th Annual Guiding Eyes for the Blind Golf Classic.
- 3. Supporters and their dogs raised more than \$100,000 in our WAGATHON.
- 4. Corporate partner Mastercard held a Volunteer Day on campus.



- 5. Corporate partner JPMorgan Chase & Co. held a Volunteer Day on campus.
- 6. Raisers and pups visited the American Kennel Club Museum of the Dog in New York City.
- 7. As part of National Volunteer Week, Guiding Eyes hosted a Raiser Celebration Day.
- 8. Guiding Eyes appeared on FOX5 New York as part of Giving Tuesday.
- 9. The 38th Annual Lake Waramaug Polar Bear Run raised over \$7,000 for Guiding Eyes.



I look at these puppies and they have been bred and raised for the work of helping others navigate life, and I think helping to fulfill that destiny is worth doing.

Frances,
 Puppy Raiser

## OUR PROGRAMS

## **Genetics & Breeding**

As a global leader in genetics and breeding, Guiding Eyes employs industry best practices in our approach towards continually improving the health and temperament of our dogs. Our data-driven approach, together with our partnerships with other guide dog organizations, specialists, and universities, helps to promote genetic diversity and ensure that each generation of dogs is improving over time.

Our purposefully bred puppies are born at the Canine Development Center in Patterson, New York, where they are lovingly nurtured and socialized prior to entering their puppy raiser's home.

## Socialization

Guiding Eyes runs an extensive pre-training program geared at developing each pup's desire to connect with people, giving them a head start in understanding how to work with people in a positive, fun relationship.

From birth to 12 weeks, we acclimate our pups to the sights, sounds, social interactions, and early training that will maximize their potential to be a guide dog. Volunteers in our Early Socialization Program come in daily to massage our puppies from the time they are one week old, which begins building the vital relationship between the puppies and their human companions.

Volunteer Home Socializers build on early kennel socialization experiences by helping the puppies in a positive and supportive manner to become accustomed to a home environment and encouraging them to explore the sights and sounds of a busy household.

## **Hockmeyer Puppy Pavilion**

At age 6-9 weeks, our puppies transition to spacious kennels adjacent to the Hockmeyer Puppy Pavilion.

In this fun, stimulating, toy-filled indoor and outdoor environment, pups continue to build upon the progressive lessons taught by staff and volunteers such as selfcontrol when getting fed or picked up, settling during crate-time, and how to problem-solve and develop skills such as climbing stairs and mastering underfootings.

## Journey of a Guiding Eyes for the Blind Guide Dog

### BIRTH

Puppies are born at the Canine Development Center in Patterson, New York.

### BIRTH TO 8 WEEKS

Puppies receive early training and socialization.

## 8 WEEKS TO 16 MONTHS

Puppies learn key skills from volunteer puppy raisers.

## 16 MONTHS TO 22 MONTHS

Dogs join Guide Dog Mobility Instructors in Yorktown Heights, New York to learn guide work.

## 22 MONTHS TO 8-10 YEARS

Dogs are matched with people who are blind, living with them as working guide dogs.

## 8-10 YEARS +

Dogs retire from service, living with their handler or an approved adopter.





## **Puppy Raising**

Puppies selected as potential future Guiding Eyes guide dogs are placed in volunteer homes for 12 to 18 months.

These essential volunteers raise a Guiding Eyes puppy by providing the pup with the love, socialization, house manners, and basic obedience they will need to succeed in guide dog training. The pup's journey later continues at our Headquarters & Training Center in Yorktown Heights, New York, as they realize their full potential and train to become a world-class Guiding Eyes guide dog.

## **Brood & Stud Fostering**

Guiding Eyes Breeding Dogs ensure the future of all our programs. They are vital to our work, and the people who provide them with homes are crucial members of the Guiding Eyes community.

Brood/Stud fosters and sitters take on the responsibility of the health, well-being, and happiness of our breeding dogs. Our foster/sitter volunteers are also our diplomats, showing off our wonderful dogs to their communities each time they leave home.

## **Kennel Enrichment**

Guiding Eyes' extensive kennel enrichment program helps ensure that our dogs have a positive, enjoyable stay with us. We evoke our dogs' interest by exposing them to a variety of new stimuli, including community playtime together, movement, natural and artificial objects, different textures and surfaces, and puzzles and food toys.

## CARING FOR OUR GUIDE DOGS

At Guiding Eyes, we are dedicated to providing excellence in veterinary care. We operate two state-of-the-art veterinary hospitals through our main campus in Yorktown Heights, New York and our Canine Development Center in Patterson, New York.

Our veterinarians, licensed veterinary technicians, and administrative staff care for dogs in the Breeding, Puppy, and Training Programs. Our vet care extends to all working Guiding Eyes dogs through remote communication and referrals, and using our own facilities when proximity allows.

Our veterinary team performs routine surgical and dental procedures, X-rays, sonograms, endoscopy, laboratory work, vaccinations, and an array of wellness services. We also work with specialists in ophthalmology, cardiology, neurology, orthopedics, and radiology, many of whom donate services to help provide our dogs with the best care possible.



How amazing that we can take all the joy these dogs bring to us and then share it with someone for whom it can be life-changing!

> Mary, Region Coordinator & Puppy Raiser



Our nurturing staff and volunteers provide a healthy combination of exercise and rest to stimulate our dogs' minds, enhance their lives and prevent stress during this important training period.

## **Training Our Guide Dogs**

Dogs sent to guide dog training learn the concepts of guiding in small steps, and build upon previous lessons with many repetitions in a great variety of environments.

Dogs in training are assigned to a Guide Dog Mobility Instructor (GDMI), who will develop a relationship with the dog through play, obedience, work, and time together. Our instructors will work with each dog for a minimum of five months.

A guide dog is ready for placement with a partner when the dog responds reliably and safely to all work situations they will encounter while guiding, such as indicating a curb at street crossings, detecting and avoiding obstacles, and navigating all types of public transportation. We carefully match each guide dog with a person based on pace, pull, personality and the person's preferences.

## **Career-Change Dogs**

Each Guiding Eyes dog demonstrates their potential career path. Only dogs showing the self-confidence and composure necessary for guide work are assigned to undergo guide dog training and placement with a person who is blind or has vision loss.





I'm so honored to see the relationships that are formed, not only between dogs and humans, but among classmates and instructors. It really is a community these are connections that last a lifetime.

Melissa,
 Community
 Outreach &
 Graduate Support
 Manager

Dogs who are not selected for guide dog work often go on to other important careers as working dogs. For example, a dog with a little too much energy to settle may enjoy an active career using their nose in law enforcement. Others may become service dogs in partner organizations.

Dogs who aren't well-suited to guide work or other careers are placed in loving homes through public adoption.

### **Student Training Programs**

Guiding Eyes is not one-size-fits-all; we know that every guide dog is different from the next. We celebrate every match we make between a person and their guide dog — and support that partnership throughout their lives together.

We offer flexible options for someone interested in receiving a guide dog, including On-Campus Training at our headquarters in Yorktown Heights, New York and Home Training for those unable to travel. We also offer Specialized Training for people who have additional needs such as gait and balance issues, cognitive challenges, and hearing loss. And, our Running Guides program trains teams at a faster pace for enhanced physical fitness.

To further meet our students' needs, training can be adjusted to accommodate work schedules, family life and more. Our instructors continue to refine their training during each program to meet each student's needs — to ensure success.





### Graduation

Graduation ceremonies are the culmination of training for our guide dog teams. Happening every two weeks, these joyful events are an opportunity for puppy raisers to connect with their dogs' new handlers and for our volunteers, donors, and supporters to share in the celebration.

Everyone is welcome to attend graduations in person or participate via livestream, and past ceremonies are viewable on our website anytime. Visit <u>www.guidingeyes.org/graduation</u> for details.

## CARING FOR OUR STUDENTS

As part of our personal approach, our nursing staff serves both Home Training and On-Campus Training students from the beginning of the application process. Our nurses communicate with students and their at-home practitioners in order to keep them connected, comfortable and safe during our program. While On-Campus Training is in session, nurses are on duty 24 hours a day, to assist with routine medical needs and administer first aid as needed.

Our on-campus dining program includes meals at Rosie's Café, which are custom prepared with care to nourish our students while accommodating most dietary needs. The culinary experience is often named as a highlight of students' Guiding Eyes experience.

Our beautiful Yorktown Heights campus is fully accessible, and we coordinate a wide range of activities to help students make the most of personal time.

## Retirement

The age of retirement from guide work varies considerably for each dog and is dependent upon factors related to the dog's health, age, and situation. The graduate has first option of adopting the retired guide dog or selecting an approved adopter who is a close friend or family member.

If the graduate cannot adopt, the dog is either returned to the care of their puppy raiser or placed in another wonderful home through public adoption.



#### **GRADUATE TEAM SPOTLIGHT**

**Ronnie + Flower** 

**G** Having Flower encourages me to go outside and travel more. She provides me with so much more confidence... I am much more motivated.



## **OUR SUPPORTERS**

We are grateful to our donors who generously supported our mission during the 2023 fiscal year, October 1, 2022 to September 30, 2023. Your gifts make it all possible!

### CATEGORIES

Donors \$100,000 and Up

Donors \$50,000 to \$99,999

Donors \$25,000 to \$49,999

Donors \$10,000 to \$24,999

Donors \$5,000 to \$9,999

Donors \$2,500 to \$4,999

Donors \$1,000 to \$2,499

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#### **GRADUATE TEAM SPOTLIGHT**

Emma + Holly

Guiding Eyes stood out to me as a place where everyone seemed kind and helpful... I felt strongly that Holly would give me a sense of independence, freedom, and confidence, and I feel like I was right.

Dana Ford Lincoln Data Axle Barry and Caroline Davis Family Foundation Laura De Reitzes Edward Debartolo Michael D'Elia The DeMarco Family Gerald Devaney Kat and Jason Di Piazza Gretchen Docter Dorothy Dodson Alvin Doehring Mary Ann Dudko The Robert and Gail Edelstein Foundation Susan Ellis **Enterprise Holdings** Foundation Bob and Ruth Escher Edgar Field Dr. and Mrs. Neil Fine Amy Finzi Jennifer Firestone George Gatto Ghiselin Foundation at Kitsap **Community Foundation** Joseph Giglio Stanley Ginsberg W. Kearney Glenn George Ann Griffin The Gumbo Foundation Karen Gupta Vahan Gureghian James Hansen Lawrence Hanson Mable Harrington Mark Hayter Martha Heavrin Michael Herman William Herzberger Mary and Philip Hogan Joyce Horan Michael Hronec Susan Hufford Mary Hunkeler Virginia Jacko Alison James and Jim Reesman Blanche Maria Johnson Darla Jones Fannie and Stephen Kahn Charitable Foundation Linda Kane Darlene and Jim Keelor Janell Keith Barbara Kelly Margaret Kelly Edward and Brigid Kenney Leona Kern Curt and Susan Koster Ronald Kuenkler Lynn Lamar Land Tek Group, Inc. Thomas and Nikki Lasala Linda Leiseca **Dolores** Leite Betty Levinson Michael J. and Patricia Levitt Family Charitable Foundation Laura Lichtenstein Jorge Limon

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#### \$1,000 to \$2,499

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**GRADUATE TEAM SPOTLIGHT** 

#### **Richard + Presley**

After attending the Golf Classic, I knew Guiding Eyes was where I wanted to go for my own guide... With Presley, I can just be a guy who wants to walk to the grocery store. A guide dog allows you to enjoy that freedom.

Estelle Bloom **Richard and Nancy Blum** Claire L. Boland A. Bolen Jonathan Bookman Norris Boone Mary Bourque William Bousquette Mike Boyce Judith Bradford Craig Bradley Lou Bradley Kim Bradlev Marty Brady David Bramer Martha Brandon Byron Braswell David and Lorraine Bratcher Arnold Bressler Marlene Bricmont Elizabeth Brinkman **David Brisbois** Carol Britt Broadway Cares James Brockway Theresa Brokowski Kathryn Brolin Sharon Bromberg David Brooks Linda Browdy Harold Brown Hope Brown Sue and Leland Brown Craig and Janet Brown Kevin Brown, M.D. Mary Bruchmann Fred Brunke

**Robert Bruns** Karen Buckley Bonita Bula Donna Bumpass Theodore Bunnell Janet Burdsall **Ravmond Burke** Heather Burke **Beverly Burns** John Burtis Rose Burton Donna Burzynski R. P. Buschmann Family Fund Holly Buse Larry R. and Peggy J. Busscher Sharon Butcher Michael Cacheiro Peter Calkin Tim and Deborah Callahan Tracy Cameron Linda Campbell Michelle Capdeville Mondo Cares Jacob Carlin David and Martha Carnahan Jennifer Carpenter Michael and Mary Carpenter Mark and Anne Carron **Roy Carruthers** Karin Carson Stephen Cartolano Robert Cartwright Robert Case, Dvm Elizabeth Casey Ernest and Suanne Casseday **Ron Castine** 



#### **GRADUATE TEAM SPOTLIGHT**

### Marie + Charles

I applied to Guiding Eyes because I learned a guide can help you if you have balance issues... Walking is a lot better with Charles, and I'm faster, too.

Cattaraugus Region Community Foundation -Mildred Milliman Fund Margaret Cavenagh David Chabot Deardre Chao Aafia Chaudhry **Ronald Chernow** Linda Chestnut **Childers-Lackland Foundation** William Chiles **Kirstin Chmara** Randolph Christen Herman Christensen Paul and Vicki Chrobak Jean Churchill **Robert Clark** Daniel Clark Dorothy Clark Marilyn Cleland Arlene Clement The Harry Cobey Foundation Michael Cobler Michele Cocco Hans Coffeng Cecilia Colbert. Ph.D. Faith Colish Fund of The New York Community Trust Patrica Colleton William Collins Vicki Collins Michael Conlon Nancy Conro Virginia Coogler Gwendolyn Cooley Kerry Corboy Cornerstone Advisors Asset Management, LLC Peter Coscia

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GRADUATE TEAM SPOTLIGHT

Avelash + O'Neil



O'Neil is beyond anything I expected. The class I was in was diverse, both in age and in our time being blind. We developed a sense of community and still stay in touch. Friends forever. Kathleen Lewis Allyson Lightbody Alice Lin Lincoln Investment Mathew and Carolyn Linett Linwood and Trudy Parker Charitable Fund Susan Litwer, Esq. Ron Livingston Anne Lloyd Paul Lodola Emma and Craig Loftus Doris Lombardi Janette and David Long Dan Longo Wesley Looker Mr. Joseph Loonan Willis and Joe and Judy Lothrop Sally Lovejoy Lynne Lovell Julie and Israel Lowy Sheila Lucas Richard and Sandy Ludwick Eric Lund Helen Lundeen James Luzod Kelsie Macfadyen Christine Mack Janet Mackin Barbara Macleod

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#### GRADUATE TEAM SPOTLIGHT

### Kalia + Roswell

From the initial home visit to my training with Roswell, Guiding Eyes has been professional and provided all the necessary support and follow-up... I am so happy and enjoying my freedom. I feel like nothing can stop me!

Betty Matarese Antoinette Matijevich Vladimir and Larisa Matsiborchuk Ellen Mattesen James Matthews Scott Mayer Janet Mazzarella Paul Mc Clintock Hugh McAfee Richard McCall Joan McCallum Mary Ann and Gerrold McCammon Jean McCleary Larry McConville Linda McCorkle Melissa McCorkle Florence McCullough Jeanette McDaniel Vincent McGonagle John McGran **Beverlee McGrath** Suzanne Mcgraw Mary McGuire R. McIllece Sarah McIntyre Anne McKenna John Mckeon Vanessa McLean The McLean Foundation Candace and Steven McMaster McNabb Foundation Allan Mehrtens Margareta Meier **Robert Meier** Dorothy Meindl Christine Meneely Suzanne Merrill Harumi Merritt Metzger-Price Fund, Inc. Teri Meyer Gregory and Brenda Meyer Meylan-Caflisch Charitable Fund Jeffrey and Jeanne Miller Kenneth Miller **Robert Miller** Gene Miller Cheryl Miller Susan Mills Elaine Mills Isaac Osaki Linda Mionske Doreen Mirante Carol Miskill Ken Mitchell Jacqui Modesti Patricia Mondello Alicia Montalvo Jani Moore Donna Moore Barbara Moore Sarah Moore Erhard Moosmann Moran Family Foundation Barbara Morano **Richard Morgan** Pamela Morgan Jennifer Morrell Patricia Morrison Robert Morrison

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### GRADUATE TEAM SPOTLIGHT

Melchion + Larson



Since getting Larson, I am impressed at how quickly we walk together. It almost feels like we are gliding along or dancing! Although he is my first guide dog, the training experience was amazing, and it came very naturally to me.

Mark Schlau Robert Schlegel Gary Schmalzriedt Carola Schmid Arthur Schmidt Robert Schmidt Frederick K. Schoff and Maureen A. Mackey Charitable Gift Fund Ethan Schrader Mary P. Schreiber Schulman Foundation The Susan and Ford Schumann Foundation Evelyn Schwager Jo Schweinle **Rudolph Scialo** David Scott The David and Marilyn Scott Charitable Fund of the Ayco Charitable Foundation Daniel Scully Kristen Seddon Judi Segebarth Lisa Seifert Lewis Seiler Jr Leslie Seinfeld Tamson Sell Gary and Virginia Semrow Monica Sesko Powell and Bonnie Seymour William Shaffer Stephen Shafran Madeleine Shaughnessy Hannah Shaw Medina Debra Shearer Olivia Sheckleton Billy and Bonny Shelton Marilyn Shenenberger **Ruth Shepard** 

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Options range from a simple bequest to a gift that provides you with income for life, such as a gift annuity or trust. Guiding Eyes can assist you with sample language and other information to discuss with your financial advisor. Our Pathfinder Society exists to recognize friends who have remembered us in their estate plans. Becoming a member of the Pathfinders is a beautiful testament to your dedication and it comes with heartfelt tokens of our appreciation — including updates on a pup you help to support. You'll also be invited to special events and gatherings in your area.



Visit <u>GuidingEyes.MyLegacyGift.org</u> or contact Kathleen A. O'Reilly at (914) 243-4355 or <u>KOReilly@guidingeyes.org</u>.

## **Pathfinders**

Ms. Renee Abernathy\* Jane Adams Mr. and Mrs. Ronald E. Ahlers Ms. Nell M. Alger Mrs. Cynthia Y. (Byron) Allen Dr. Julie Ann Allender Jennifer and Brian Alves Christine G. Anastos Mr. Donald J. Augustin Susan B. Bailey John Baker Mr. L. Eddie Ball Chris Ball Mr. and Mrs. Stephen W. Barker Mr. and Mrs. George E. Bashaw Lana Bauman Ms. Gayle Becker Ruth Begany Jeffrey Benario and Kathy Flood Jennifer Bennett-Yafanero Ilene Berger Sandra Bernstein Gail and Charles Bisgnano Ms. Linda Blakely Ms. Janice Blanton Gail Marie Blosser Alida Bockino Susan Bogin Mr. and Mrs. Nathan J. Bolognini Judy Bon Ms. Ardis Bourland William J. Brand David T. Brandt R. F. Breuer Brad Brieman Ann D. Broekhuizen Barbara A. Brunner Patrick Bucher Mr. and Mrs. Michael Buckley Susan Budin Richard and Pamela Burke Gail M. Burris Donald R. Byrd Brian and Pamela Canham Tabitha (Annie) Carini Mr. and Mrs. Ramon V. Carli Mark and Anne Carron Linda M. Cartwright Barbara Castellano Cindy Chamberlin Ruth Chase Barbara A. Cicalese Judith and Warren Clark Mr. Armand Cohn Anna Conklin Linda Cooper-Moriarty Rocco and JC Cornacchia Mr. and Mrs. Tom Cote **Cindy Cravitt** William R. Crawford Francis G. and Timothy P. Crawford Dianna Crocker and Michael Nash Mrs. Deidre H. Crofton Maria Curreri Eileen M. Curtin Joseph and Paula D'Agostin Patricia and John d'Auguste Linda Darico Jane Daugherty Wendy S. David Ellen Davis and Myra Kaplan Ann Davis-Ramsey Linda N. Deeter Karen Delisle Mr. Michael DellaRipa Angela Devietro and Judy Mitchell Brian and Pamela Canham John and Lynn Dillon Linda M. Doster Ms. Jeanne Dregalla Ms. Patricia Driscoll Sherrie Dulworth Penny Dvoracek Ms. Joyce Egeberg Karen M. Eismann Mr. and Mrs. Reid Elko Deni Elliott Ms. Dianne M. Ende Bob and Ruth Escher Christine A. Facondini\* Norman and Susan Fainstein Heidi Farnham Lee Fatell Karen Fiebig Carmen Figueroa Mr. and Mrs. Richard Fisher Ms. Sally J. Fisher Gail Ann Fisher Maureen Fitzgerald Julie Fleming Ethan Flint Mary L. Foley\* Mrs. Suzanne Ford Rita O'Brien Sims Franklin Ina R. Friedman Mark Fryman Minnie Cobey Gallman Sandra Gamble Ms. Margaret Gardner Dr. Joel Gavriele-Gold Betty Gerendasy Phyllis M. Gibula Frances A. Giovanetti Ms. Mary V. Gloss Stacy Mignon Glover Mr. and Mrs. James Goldman Mrs. Marian Goodloe Mary Graefen Marsha Graves

Margaret M. Grookett Tom and Holly Groos Edmund A. Grossman James Haas\* Carol V. Haberer June H. Haines Mrs. Natalie Hall Sandra G. Hall Jean Hamburg Mr. John K. Hammel Hayes and Karen Hanley Camilla Hardmeyer Diana Harper Barbara T. Hawkins Bonni Heitman Ms. Elaine Henderson Jane Hettesheimer Miss Carole J. Higgins John and Nancy Hines Fae L. Hoffman Mrs. Marie Horhota David C. Horn Rebecca Horyczko Carole Houghton Jim and Jan Hovda Sharon Howerton Brian F. Hoyt Marianne Huber Ms. Gail A. Hummer Janet Humphreys L. A. Hunt Gunilla Isaksson Dory Israel Lynn M. Jackson Cathy E. Jaster Eileen D. Jauch Lynda Jeppesen Mrs. Mary Alice Johnson Ms. Michelle Johnston David and Barbara Katz Patty Kelly Arlene and Michael Kelly Charles J. and Nancy Kennedy Tony and Fran Kerchner Ms. Joanne Kish Janet F. Kleiner Carol and Bruce Koch Flora Kowal Daniel Krakovsky Hildegard Krause Roger K. Krott\* Kenneth Laban Larry and Ruth Ladd Mrs. Shirley Laird Mr. Marvin P. Langanki Jeanette Lasher Dr. Rebecca R. Leas Ms. Carol Anne LeBlanc Janice and Neil Levett Christine B. Lewis Mary Adams Loomba Nancy S. Lothrop Karen P. Lowden M. Leona Luckason Mr. and Mrs. John\* Luicci Peggy Nance Lyle Mr. Kurt Malison **Michael Mallies** David Mangeim Dr. and Mrs. William L. Mangold Judith Margerum Miranda H. Markart

Anna M. Markey Caroline Marr Barbara and Phillip Mathiews See Karen McIsaac Contact Diane B. McGrath Karen McIsaac and Ted Mays Mrs. Sharon McKenna Judy and Neal McKinley Cheryl McKy Charles and Michelle McNutt Joanne Mendes Mrs. Marcia Meracle S. E. Metz Jocelyn L. Miller Cindy Minalt Charlene Karen Mitchell Gloria A. Moak Michael Moraca Sarah and Jonathan Mugel Suzanna Erin Murphy and **Brian Sowers** Jeanne Carol Myers Ms. Karen M. Naja Gerri Natiello Dr. Norman Needel Mr. and Mrs. John Nelepovitz Mrs. Margo M. Neubauer Barbara L. Neuby Charlotte Prescott Newton Renee Normandy-Shane Mike and Sheryl O'Connell Brian O'Day Ms. Laura Oftedahl Bob Oldham Barbara Pajak Jerry A. Parish Elizabeth Penn Timothy Peterson Terri Pigue and Ralph Sole Cheryl L. Pitz Ruth E. Pollow Anne Powell Angelo J. and Ellen Purcigliotti Diana Quagliariello **Rosemary Rafter** File under Ann Davis Ramsey Phyllis and Don Ranum Rev. David B. Rapp Karin and Lawrence Rappaport Mr. Francis H. Rasmus, Jr. Donna Raven Alexis Read Ellen Rice Jerome Richter Cynthia Sullivan and **Robert Rollman** Miss Augusta A. Rosasco Ms. Edith Rosenfield Sally Rosenthal Cynthia and Ken Rosenthal Mr. Leo E. Rov Pamela Ruegg Joe Ruzzo Terry and Carolyn Ryan Joan-Ann Ryan-Murphy Gwen Samp Ms. Doris R. Satterwhite Eileen Schary Ora Joan Schepps Mr. and Mrs. Richard Schmidt Ronald Schofield

Leslie and Jerry Schratz

Mr. and Mrs. Richard Schroeder Richard H. Schwartz Diane M. Senkow Suzanne Shea Ms. Sandra M. Simpson Linda Slavin Mr. and Mrs. William I. Small Donna K. Smith Kathy and Jeff Smith Anne C. Smith Terri Pigue and Ralph Sole Suzanne Erin Murphy & Brian Sowers Marjorie Stegall Sparks Linda L. Spicer Mrs. Carol P. Spisak Mark F. Spisak Life Insurance Trust Darrell J. Stout Nancy Sutton Mrs. Karen J. Swope Marie A. Tarantino Lois Ruth Taylor Vickie Thomas Al Todd Jill T. Tracey Anne Travalia Ms. Marylou Tripolino Ms. Darlene J. Turner Vicki M. Tyler Steve Varvaro Norma J Violante\* Michaelene J. Wadolny J. Rachelle Walker Tom<sup>\*</sup> and Mary Lee Walton Cheryl and Basil Wankewycz Mrs. Loretta Warsow Christine M. Washburn Kurt Wassen Mr. Clayton Waxham Diane Karen Webster Mr. and Mrs. Michael Welt **Bobbie White** Herb and Gayle White Lilita K. Wier Anneke Williams Michaelene D. Willy Anita Wilton Karen J. Wiltse. COT Mr. Fred Wolter Judith and Winton Wood Ginny A. Wright Ms. Louise B. Wulff Lynne Young Bonita R. Zaucha\* Sharon Zenger Eleanor M. Ziegler Ms. Alice M. Ziittel

\* Deceased

## FINANCIAL REPORT FOR FISCAL YEAR 2023

GUIDING EYES FOR THE BLIND CONDENSED AUDITED FINANCIAL STATEMENTS SEPTEMBER 30, 2023

#### STATEMENT OF ACTIVITIES

Public Support:		Without Donor Restrictions		With Donor Restrictions		
						Total
Contributions	\$	21,426,091	\$	419,182	\$	21,845,273
Planned giving	\$	12,446,956	\$	343,821	\$	12,790,777
Other income	\$	618,726		-	\$	618,726
Net assets released from restrictions	\$	1,547,280	\$	(1,547,280)	\$	-
Total Public Support	\$	36,039,053	\$	(784,277)	\$	35,254,776
Expenses:						
Program Services						
Student Instruction & Dog Training	\$	10,390,665		-	\$	10,390,665
Client Experience	\$	2,698,712		_	\$	2,698,712
Veterinary Hospital	\$	9,062,637		_	\$	9,062,637
Canine Breeding	\$	957,389		-	\$	957,389
Facility & Food Service	\$	1,785,025		-	\$	1,785,025
Enrichment	\$	1,843,927		-	\$	1,843,927
Total Program Services	\$	26,738,355		-	\$	26,738,355
Supporting Services						
Management & General	\$	2,839,925		-	\$	2,839,925
Fundraising	\$	7,762,061		-	\$	7,762,061
Total Supporting Services	\$	10,601,986		-	\$	10,601,986
Total Expenses	\$	37,340,341		-	\$	37,340,341
Evenue of Dublic Support Over Eveneses	¢	(1 7 01 00 0)	¢		¢	
Excess of Public Support Over Expenses	\$	(1,301,288)	\$	(784,277)	\$	(2,085,565)
Investment income (net)	\$ \$	7,459,619	\$	902,579	\$ \$	8,362,198
Other net asset adjustments Net assets, beginning of year	-	64,577	¢	-	-	64,577
Net Assets, End of Year	\$	98,298,308	\$ <b>\$</b>	8,444,420	\$ <b>\$</b>	106,742,728
Net Assets, Ellu Ol Tedr	Þ	104,521,216	Þ	8,562,722	Þ	113,083,938

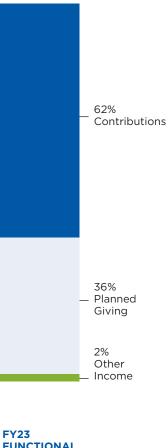
#### STATEMENT of FINANCIAL POSITION

	Without Donor		V	/ith Donor	 
Assets	Restrictions		R	estrictions	Total
Cash and cash equivalents	\$	26,450,195	\$	2,102,923	\$ 28,553,118
Receivables and prepaids	\$	3,388,429		-	\$ 3,388,429
Investments	\$	54,369,728	\$	6,459,799	\$ 60,829,527
Other assets	\$	447,679		-	\$ 447,679
Operating Lease Asset	\$	101,775		-	\$ 101,775
Land, buildings and equipment, net	\$	24,170,682		-	\$ 24,170,682
Total Assets	\$	108,928,488	\$	8,562,722	\$ 117,491,210
Liabilities & Net Assets					
Accounts payable & accrued expenses	\$	1,504,790		-	\$ 1,504,790
Public Support Received in Advance		-		-	-
Gift annuity and other reserves	\$	1,994,108		-	\$ 1,994,108
Bonds payable	\$	421,020		-	\$ 421,020
Deferred 457B	\$	385,579		-	\$ 385,579
Operating Lease Liabilty	\$	101,775		-	\$ 101,775
Net assets	\$	104,521,216	\$	8,562,722	\$ 113,083,938
Total Liabilities and Net Assets	\$	108,928,488	\$	8,562,722	\$ 117,491,210

Our website, which contains the electronic financial statements, will advise the reader that such financial statements are presented for convenience and information purposes only, and while reasonable efforts have been made to ensure the integrity of such information, it should not be relied on. A copy of the printed fiscal year 2023 audited financial statements will be provided upon request.

The above condensed financials have been taken from the fiscal year 2023 financial audit performed by BDO, USA LLP.

#### FY23 PUBLIC SUPPORT



#### FY23 FUNCTIONAL EXPENSES



## **OUR LEADERS**

### **BOARD OF DIRECTORS**

John L. Donnelly, *Chair* Holly Hess Groos, *Vice Chair* Matthew E. Zames, *Treasurer* Jane Adams, *Secretary*  Eduardo Andrade Patricia David Wendy S. David David Fein Sue Kelsey Curt J. Landtroop Eli Manning Jane C. Parker Andrea Redmond Cory Shields Thomas McC. Souther Cynthia Sullivan Dr. Gaurang Trivedi



Board members and instructors/staff, left to right: John Donnelly, Board Chair; Miranda Beckmann, Foundation Manager; Curt J. Landtroop with guide dog Quincy; Eduardo Andrade; Melissa Carney, Community Outreach & Graduate Support Manager with guide dog Aron; Thomas McC. Souther; Jane C. Parker; Andrea Redmond; Patricia David; Holly Hess Groos; Chelsea Nohan, GDMI Trainee; Caroline Walsh, GDMI Trainee; Allie Greenberg, Foundation GDMI; Cynthia Sullivan; Michelle Tang, Placement Specialist; Eli Manning.

Not pictured: Jane Adams, Wendy S. David, David Fein, Sue Kelsey, Cory Shields, Dr. Gaurang Trivedi, Matthew E. Zames.

### SENIOR MANAGEMENT TEAM

Thomas A. Panek, *President & Chief Executive Officer* Beth Brenninkmeyer, DVM, *Chief Veterinary Officer* Gerald Brenninkmeyer, *Director of Training* Elena Consalvo, *Chief Development Officer* William Ma, *Head of Technology Operations* Laura Peterman, *Chief of Staff* Janine Petroro, *Head of Human Resources* Danielle Roth, *Chief Financial Officer* 



## **BECOME A VOLUNTEER**

Volunteers are a vital part of the Guiding Eyes community. Ways to become involved include:

## CAMPUS VOLUNTEERS

Assist in kennels or in our offices, gather social media content, help with event planning, serve as a brand ambassador.

## PUPPY RAISING

Provide a home for a pup, teach them basic skills, and attend training classes with them.

## FOSTER A BROOD/STUD

Provide a permanent home for a brood or stud dog.

## **EARLY TRAINING & SOCIALIZATION**

Help our pups learn confidence and resilience on campus.

## ► HOME SOCIALIZATION

Introduce pups to new sights, sounds, and people for 3-5 days in your own home.

## HOME LITTER CARE

Host a mom and litter of future guide dog puppies for up to 5 weeks in your own home.



Visit GuidingEyes.org/Volunteer to learn more.

## **GUIDING EYES FOR THE BLIND**

611 Granite Springs Road Yorktown Heights, NY 10598 (800) 942-0149



GuidingEyes.org

Guiding Eyes for the Blind is a leading nonprofit guide dog school with 501(c)(3) status.